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Contact:

Paul F. Silver, SIOR
Chairman & CEO
804.697.3407
paul.silver@thalhimer.com

CUSHMAN & WAKEFIELD | THALHIMER COMPLETES OVER 2.6 MILLION SF IN TRANSACTIONS IN AUGUST; 2013 VOLUME EXCEEDS \$992M

RICHMOND, VIRGINIA - September 2013: Cushman & Wakefield | Thalhimer is on track to exceed 2012's record transactional volume of \$1.15 billion. Through August 2013 year-to-date volume is more than \$992,600,000. The firm's ten Virginia, North Carolina and South Carolina offices completed 157 lease transactions totaling 1,643,020 square feet with a transactional value of over \$305 million during the month of August. Office building transactions of 857,585 square feet accounted for the largest amount of space leased. Industrial and retail leases amounted to 567,193 and 218,242 square feet respectively.

Major lease transactions included:

- Travelers lease in Richmond, VA; TroutmanSanders renewal in Richmond, VA
- Huntington Ingalls Industries lease in Newport News, VA
- Stanley, Inc renewal in Charleston, SC; Ernest Packaging and MedLine Industries in the Raleigh, NC area

In addition, Cushman & Wakefield | Thalhimer reported 28 sale transactions in the month of August totaling over one million square feet and over \$44,000,000 in sales volume. The sales included the former Mazda distribution facility in Richmond, Enterchange at Meadowville in Colonial

Thalhimer Center 11100 West Broad St. Glen Allen, VA 23060 804.648.5881	The Town Center at VA Beach 222 Central Park Avenue Suite 1820 Virginia Beach, VA 23462 757.499.2900	Compass Pointe One Compass Way Suite 100 Newport News, VA 23606 757.873.2900	Ruscon Building One Unity Alley Suite 310 Charleston, SC 29401 843.724.0100	Hearst Tower 214 N. Tryon Street 40th Floor Charlotte, NC 28202 704.705.3850
Millrace North 725 Jackson Street Suite 101 Fredericksburg, VA 22401 540.373.0600	BB&T Bank Building 310 First St., S.W. Suite 450 Roanoke, VA 24011 540.767.3000	Coffee Crossing 6000 Boonsboro Rd. Suite A Lynchburg, VA 24503 434.237.3384	Il Liberty Square 75 Beattie Place Suite 905 Greenville, SC 29601 864.370.8155	The Lassiter at North Hills 4350 Lassiter at North Hills Avenue Suite 350 Raleigh, NC 27609 919.576.2680

Heights, VA, Summerville Mini-Warehouses in South Carolina, and a Jamison Commerce Center building in Covington, VA.

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ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 125 broker professionals and employs over 400 associates with a property portfolio of over 50 million leasable square feet and management of over 21,200,000 square feet. In 2012 Thalhimer completed over 2,100 transactions with a transactional volume in excess of \$1.15 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. www.thalhimer.com

Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Within the platform, there are 253 offices in 60 countries globally. www.cushmanwakefield.com/knowledge.