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CUSHMAN & WAKEFIELD | THALHIMER COMPLETES OVER 1.2 MILLION SF IN TRANSACTIONS IN OCTOBER; 2013 VOLUME EXCEEDS \$1.2 BILLION

RICHMOND, VIRGINIA - November 2013: Cushman & Wakefield | Thalhimer has surpassed the one billion mark in transactional volume through October of this year; exceeding total volume of \$1.15 billion for the entire year 2012. The firm's ten Virginia, North Carolina and South Carolina offices completed 116 lease transactions totaling 751,592 square feet with a transactional value of over \$94 million during the month of October. Industrial building transactions of 385,558 square feet accounted for the largest amount of space leased. Office and retail leases amounted to 236,954 and 129,080 square feet respectively.

In addition, Cushman & Wakefield | Thalhimer reported 20 sale transactions in the month of October totaling over a half million square feet and over \$64,000,000 in sales volume. Overall, year-to-date volume exceeds \$1,218,000,000.

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ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 125 broker professionals and employs over 400 associates with a property portfolio of over 50 million leasable square feet and management of over 21,200,000 square feet. In 2012 Thalhimer completed over 2,100 transactions with a transactional volume in excess of \$1.15 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. www.thalhimer.com

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Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Within the platform, there are 253 offices in 60 countries globally. www.cushmanwakefield.com/knowledge.