

FOR IMMEDIATE RELEASE

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CUSHMAN & WAKEFIELD | THALHIMER COMPLETED OVER 2.6 MILLION SQUARE FEET IN TRANSACTIONS IN DECEMBER; TOTAL 2013 VOLUME REACHED \$1.5 BILLION

RICHMOND, VIRGINIA – January 2014: Cushman & Wakefield | Thalhimer is pleased to announce yet another robust month of activity in December with over 2,650,000 square feet of sales and lease transactions. The firm's ten Virginia, North Carolina and South Carolina offices completed 136 lease transactions totaling 1,551,109 square feet with a transactional value of over \$63 million during the month of December. Industrial building transactions of 1,012,824 square feet accounted for the largest amount of space leased. Retail and office leases totaled 399,818 and 138,467 square feet respectively.

In addition, Cushman & Wakefield | Thalhimer reported 36 sale transactions in the month of December totaling over 1,101,000 square feet and over \$62 million in sales volume. Total volume in 2013 reached \$1.5 billion; a 30% increase over 2012 total volume of \$1.15 billion.

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ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 125 broker professionals and employs over 400 associates with a property portfolio of over 50 million leasable square feet and management of over 21,200,000 square feet. In 2012 Thalhimer completed over 2,100 transactions with a transactional volume in excess of \$1.15 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. www.thalhimer.com

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Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Within the platform, there are 253 offices in 60 countries globally. www.cushmanwakefield.com/knowledge.