

FOR IMMEDIATE RELEASE

Contact:

John R. Kelly, SIOR
Senior Vice President, Managing Broker
919.987.1005
john.kelly@thalhimer.com

JIM ALLAIRE NAMED COMMERCIAL REALTOR OF THE YEAR FOR THE TRIANGLE REGION

RALEIGH, NORTH CAROLINA - March 2014: Cushman & Wakefield | Thalhimer is pleased to announce that James P. Allaire, SIOR, Senior Vice President of Cushman & Wakefield | Thalhimer was named the 2013 Commercial Realtor of the Year at the Triangle Commercial Association of Realtor's Annual Frontier Awards event held this morning, March 7, 2014. This is the highest honor given by the Association and indicates the recipient has the highest principles and dedication to the Code of Ethics of the Association. The recipient must also have served the association, have business accomplishments in the industry that exhibit high standards, service to clients, and creativity in marketing properties. The event was held at Carolina Country Club.

TCAR is the second largest commercial overlay board in North Carolina with 600 members and is accredited through the REALTORS® Commercial Alliance. TCAR currently serves a 14 county area, including the Triangle, for real estate practitioners, appraisers, property managers, and other professionals allied with the real estate industry.

Jim Allaire joined Cushman & Wakefield | Thalhimer in December 2011 as Senior Vice President and is a principal member of the Raleigh Land and Industrial Services Group specializing in the sale and leasing of industrial and high-tech facilities throughout the Research Triangle region. He brings over 25 years of experience to the team and is consistently among the top performers within the market. Over the past 10 years, Jim has participated in the sale of over 100 premier office

Thalhimer Center 11100 West Broad St. Glen Allen, VA 23060 804.648.5881	The Town Center at VA Beach 222 Central Park Avenue Suite 1820 Virginia Beach, VA 23462 757.499.2900	Compass Pointe One Compass Way Suite 100 Newport News, VA 23606 757.873.2900	Ruscon Building One Unity Alley Suite 310 Charleston, SC 29401 843.724.0100	Hearst Tower 214 N. Tryon Street 40th Floor Charlotte, NC 28202 704.705.3850
Millrace North 725 Jackson Street Suite 101 Fredericksburg, VA 22401 540.373.0600	Wells Fargo Tower 10 S. Jefferson Street Suite 1750 Roanoke, VA 24011 540.767.3000	Coffee Crossing 6000 Boonsboro Rd. Suite A Lynchburg, VA 24503 434.237.3384	Wells Fargo Center 15 South Main Street Suite 925 Greenville, SC 29601 864.370.8155	The Lassiter at North Hills 4350 Lassiter at North Hills Avenue Suite 350 Raleigh, NC 27609 919.576.2680

and industrial facilities totaling over 20 million square feet and \$1 billion in value. Jim has consistently been one of the top land brokers in the market and has represented Purdue Pharma, Becton Dickinson, Northwood Ravin, Fairfield, and Woodfield Partners, among others, on multiple land acquisition assignments, including the \$11 million High House and Davis Drive site, and the 100-acre Alston Town Center site in Cary, North Carolina. Most recently Jim represented Novare on their acquisition of a site in Downtown Raleigh for the 23-story Skyhouse apartment project and Rooms to Go in their acquisition of a 100-acre site along I-95 for a 1.2 million square foot distribution center.

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ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 130 broker professionals and employs over 400 associates with a property portfolio of over 62 million leasable square feet and management of over 22,225,000 square feet. In 2013 Thalhimer completed over 2,000 transactions with a transactional volume of almost \$1.5 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. www.thalhimer.com

Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Founded in 1917, it has 253 offices in 60 countries, employing more than 15,000 professionals. The firm has more than \$3.7 billion in assets under management globally. A recognized leader in local and global real estate research, the firm publishes its market information and studies online at www.cushmanwakefield.com/knowledge.