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CUSHMAN & WAKEFIELD | THALHIMER COMPLETES OVER 7.4 MILLION SQUARE FEET IN TRANSACTIONS IN FIRST QUARTER; 2014 Q1 VOLUME EXCEEDS 2013 Q1

RICHMOND, VIRGINIA - April 2014: Cushman & Wakefield | Thalhimer is pleased to announce the firm's ten Virginia, North Carolina and South Carolina offices completed 419 lease transactions totaling over 3,134,000 square feet and a transactional value of over \$111,659,000 during the first quarter of 2014. Industrial building transactions of 1,975,927 square feet accounted for the largest amount of space leased. Office and retail leases amounted to 673,423 and 485,644 square feet respectively.

In addition, Thalhimer reported 59 sale transactions in the first quarter totaling over \$294,873,000 in sales volume and over 4,300,000 square feet. The sales included industrial, office and retail buildings and land transactions. Overall, year-to-date volume exceeds \$406,530,000.

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ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 130 broker professionals and employs over 400 associates with a property portfolio of over 62 million leasable square feet, and management of over 23,000,000 square feet of commercial property, and over 5,300 multifamily units. In 2013 Thalhimer completed over 2,000 transactions with a transactional volume of almost \$1.5 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. www.thalhimer.com

Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Founded in 1917, it has 253 offices in 60 countries, employing more than 15,000 professionals. The firm has more than \$3.7 billion in assets under management globally. A

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