

## FOR IMMEDIATE RELEASE

Contact:

Chris Norvell, SIOR Senior Vice President, Capital Markets Group (919) 576 2690 chris.norvell@thalhimer.com

## CUSHMAN & WAKEFIELD | THALHIMER'S CAPITAL MARKETS GROUP COMPLETES SALE OF 705,365-SF IMPERIAL CENTER INDUSTRIAL PORTFOLIO

RALEIGH, NORTH CAROLINA – June 2014: Cushman & Wakefield | Thalhimer's Capital Markets Group represented Crown Realty & Development in the sale of a five-building class A industrial portfolio in Durham, NC. The five-building portfolio, located within Imperial Center Business Park, consists of 705,365 square feet and is 94% leased to a quality tenant roster. The properties are located within five miles of the Raleigh-Durham International Aiport and offer superior access throughout the market. Liberty Property Trust purchased the portfolio as an investment for \$44,250,000.

Chris Norvell, SIOR, Scot Humphrey of Cushman & Wakefield | Thalhimer's Capital Markets Group in Raleigh, and Bill Simerville of Thalhimer's Charlotte office, along with David Meline of Cushman & Wakefield's Atlanta-based Capital Markets Group, handled the negotiations on behalf of

the seller.











Thalhimer Center 11100 West Broad St. Glen Allen, VA 23060 804.648.5881

Millrace North 725 Jackson Street Suite 101 Fredericksburg, VA 22401 540.373.0600

The Town Center at VA Beach 222 Central Park Avenue Suite 1820 Virginia Beach, VA 23462 757.499.2900

Wells Fargo Tower 10 S. Jefferson Street Suite 1750 Roanoke, VA 24011 540.767.3000 Compass Pointe
One Compass Way
Suite 100
Newport News, VA 23606
757.873.2900

Coffee Crossing 6000 Boonsboro Rd. Suite A Lynchburg, VA 24503 434.237.3384 Ruscon Building One Unity Alley Suite 310 Charleston, SC 29401 843.724.0100

Wells Fargo Center 15 South Main Street Suite 925 Greenville, SC 29601 864.370.8155 Hearst Tower 214 N. Tryon Street 40th Floor Charlotte, NC 28202 704.705.3850

Crabtree Overlook 2301 Sugar Bush Road Suite 520 Raleigh, NC 27612 919.576.2680 ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 130 broker professionals and employs over 400 associates with a property portfolio of over 62 million leasable square feet, and management of over 23,000,000 square feet of commercial property, and over 5,300 multifamily units. In 2013 Thalhimer completed over 2,000 transactions with a transactional volume of almost \$1.5 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. www.thalhimer.com

Thalhimer's Capital Markets Group is the region's leading investment sales team made up of professionals focused solely on capital markets and the sale of income producing properties in Virginia outside of the Washington, D.C. beltway and the Carolinas. The team is experienced in office, industrial, retail and multi-family dispositions and has completed over 12.5 million square feet in nearly \$750 million worth of transactions since 2012.

Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Founded in 1917, it has 253 offices in 60 countries, employing more than 15,000 professionals. The firm has more than \$3.7 billion in assets under management globally. A recognized leader in local and global real estate research, the firm publishes its market information and studies online at <a href="https://www.cushmanwakefield.com/knowledge">www.cushmanwakefield.com/knowledge</a>.