

**FOR IMMEDIATE RELEASE**

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**WESTDALE REAL ESTATE INVESTMENT & MANAGEMENT AWARDS  
LEASING OF CONCOURSE AT WYNDHAM PORTFOLIO TO CUSHMAN  
& WAKEFIELD | THALHIMER**

**RICHMOND, VIRGINIA** – September 2014: Cushman & Wakefield | Thalhimer has been selected by Westdale Real Estate Investment & Management to provide exclusive leasing services for the combined portfolio of approximately 386,000 square feet of class A office buildings located in the Concourse at Wyndham, an attractive suburban office park within the Innsbrook submarket in Henrico County, Virginia. Office buildings in the portfolio include:

East Shore I (68,118 SF), East Shore II (77,045 SF), and East Shore III (77,538 SF) comprise an institutional quality portfolio consisting of three, 3-story office buildings built between 1999 and 2000. Major tenants include Capital One, and Sheltering Arms Hospital.

West Shore I (18,765 SF), West Shore II (28,355 SF), West Shore III (53,690 SF), and Grove Park I (62,471 SF) round out the Concourse at Wyndham assignment. West Shore I and II were originally constructed in 1995 by HHHunt; West Shore III and Grove Park I were developed by Highwoods Properties, Inc. in 1997. Major tenants include Liberty Mutual Life Insurance Company, Nextel Communications, and NTELOS, Inc.

The Cushman & Wakefield | Thalhimer team will consist of exclusive leasing representatives L. Birck Turnbull, CCIM and Jason Guillot.

Westdale Real Estate Investment and Management (“Westdale”) is an opportunistic investor with more than 20 years of success as a real estate investor & sponsor. Founded in 1991, Westdale and its 1200 member team controls approximately 200 commercial and multifamily properties located in 30 cities,

<b>Thalhimer Center</b> 11100 West Broad St. Glen Allen, VA 23060 804.648.5881	<b>The Town Center at VA Beach</b> 222 Central Park Avenue Suite 1820 Virginia Beach, VA 23462 757.499.2900	<b>Compass Pointe</b> One Compass Way Suite 100 Newport News, VA 23606 757.873.2900	<b>Ruscon Building</b> One Unity Alley Suite 310 Charleston, SC 29401 843.724.0100	<b>Hearst Tower</b> 214 N. Tryon Street 40th Floor Charlotte, NC 28202 704.705.3850
<b>Millrace North</b> 725 Jackson Street Suite 101 Fredericksburg, VA 22401 540.373.0600	<b>Wells Fargo Tower</b> 10 S. Jefferson Street Suite 1750 Roanoke, VA 24011 540.767.3000	<b>Coffee Crossing</b> 6000 Boonsboro Rd. Suite A Lynchburg, VA 24503 434.237.3384	<b>Wells Fargo Center</b> 15 South Main Street Suite 925 Greenville, SC 29601 864.370.8155	<b>Crabtree Overlook</b> 2301 Sugar Bush Road Suite 520 Raleigh, NC 27612 919.576.2680

representing a total capitalization of greater than \$2 billion. Westdale has grown organically to become a leading top 50 U.S. vertically integrated real estate investment management, property management, leasing, and construction services firm with offices located throughout the United States.

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ABOUT CUSHMAN & WAKEFIELD | THALHIMER. Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Lynchburg, VA; Charlotte, Raleigh, NC; Charleston, Greenville, SC. The company has over 130 broker professionals and employs over 400 associates with a property portfolio of over 62 million leasable square feet, and management of over 23,000,000 square feet of commercial property, and over 5,300 multifamily units. In 2013 Thalhimer completed over 2,000 transactions with a transactional volume of almost \$1.5 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. [www.thalhimer.com](http://www.thalhimer.com)

Cushman & Wakefield (C&W) is the world's largest privately-held commercial real estate services firm. The company advises and represents clients on all aspects of property occupancy and investment, and has established a preeminent position in the world's major markets. Founded in 1917, it has 253 offices in 60 countries, employing more than 15,000 professionals. The firm has more than \$3.7 billion in assets under management globally. A recognized leader in local and global real estate research, the firm publishes its market information and studies online at [www.cushmanwakefield.com/knowledge](http://www.cushmanwakefield.com/knowledge).

