

For Immediate Release

Cushman & Wakefield | Thalhimer Welcomes Industry Veterans to the Richmond Office

Kevin South and David Crawford Join Thalhimer Realty Partners, Retail Services Group

RICHMOND, VIRGINIA, August 23, 2016 – Cushman & Wakefield | Thalhimer is pleased to announce two new members to its Richmond office. Kevin South joins Thalhimer as vice president, with more than 15 years of experience in retail brokerage and development. Kevin, formerly with CBRE, has worked closely with institutional and regional property owners to create and execute leasing strategies for an array of retail properties including power centers, grocery-anchored and mixed-use properties. Kevin also provides site selection and consulting services to national retailers such as Publix. Kevin joins Thalhimer Realty Partners (TRP) to help grow their portfolio in the retail sector. His retail brokerage, development and acquisition experience will be an asset in his TRP role. He is a member of ICSC, as well as the Midlothian Rotary. Kevin attended James Madison University on a full golf scholarship, and graduated with a Bachelor of Science in Political Science/Public Administration.

David Crawford joins Thalhimer's Retail Services Group as vice president. David comes to Thalhimer from CBRE and is a seasoned retail sales and leasing specialist with more than 19 years of experience in the commercial real estate industry. David's focus is on retail site selection, land sales, and landlord and tenant representation. David was instrumental in assisting Publix Supermarkets' entry into the Central Virginia market, as well as advising Cobb Theaters/Cinebistro with several locations in the region. Other key clients include: Excel Property Trust, Slate Properties, Principal Real Estate Investors, Invesco Realty Advisors, and RIOCAN. David is a member of the International Council of Shopping Centers (ICSC), Greater Richmond Association of Commercial Real Estate (GRACRE), and the Chesterfield Business Council, where he is Cabinet Member and Chairman of Government Relations Committee. Crawford is a graduate of the University of Richmond with a Bachelor of Science in Business Administration.

"We are fortunate to have such accomplished retail professionals join Cushman & Wakefield | Thalhimer. David and Kevin's track record, experience and talent will create investment and development opportunities for TRP and complement our retail services team well. Our entire firm and our clients will benefit from their expertise in the retail and land development sectors of our industry", comments Lee Warfield, President & CEO.

For Further Information Contact:

Lee Warfield
President & CEO
+1 804 697 3487
lee.warfield@thalhimer.com



Kevin South and David Crawford jointly comment, "We are thrilled to join Cushman & Wakefield | Thalhimers. This is a great opportunity to combine our experience with the retail strength of the Thalhimers brand. We, as well as our clients, will benefit from the support of the strongest retail team in the region."

About Cushman & Wakefield | Thalhimers

Thalhimers was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Greenville, SC. The company has over 100 broker professionals and employs over 400 associates. Thalhimers represents, on behalf of its clients, a property portfolio of over 48 million leasable square feet, and management of over 20 million square feet of commercial property, and over 6,100 multifamily units. In 2015 Thalhimers completed over 2,100 transactions with a transactional volume over \$2 billion. Thalhimers is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit www.thalhimers.com or follow [@Thalhimers](https://twitter.com/Thalhimers) on Twitter.

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About Cushman & Wakefield

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. The firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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