



For Immediate Release

Cushman & Wakefield | Thalhimers' Capital Markets Group Completes Sale of 4800 Cox Road in Innsbrook Corporate Center

RICHMOND, VIRGINIA, October 19, 2016 – Cushman & Wakefield | Thalhimers' Capital Markets Group has represented BH Properties in the sale of 4800 Cox Road in Richmond, Virginia. The 62,941-square foot class A multi-tenant office building is located within Richmond's largest suburban office park, Innsbrook Corporate Center, and was 98% leased at the time of sale. Major tenants in the building include The Winebow Group, Covington Travel Services, and Free Agents Marketing.

Formerly the headquarters for Owens & Minor when built in 1989, the building underwent major renovations and upgrades when purchased in 2006 by the seller. The property benefits from outstanding lakefront views, locker rooms and showers, and has direct access to a 1.5-mile jogging and bike trail that surrounds the lake. Cushman & Wakefield | Thalhimers has been the exclusive leasing representative for the property and was responsible for bringing the once-vacant building to 98% occupancy.

Real Estate Value Advisors purchased the property for \$8,300,000. The sale was completed by Eric Robison, with support from Mark E. Douglas, CCIM, SIOR, and Mac Wilson of Cushman & Wakefield | Thalhimers' office leasing team.

For Further Information Contact:

Eric Robison
Senior Vice President, Capital Markets Group
+1 804 697 3475
eric.robison@thalhimers.com





THALHIMER

About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Greenville, SC. The company has over 100 broker professionals and employs over 400 associates with a property portfolio of over 48 million leasable square feet, and management of over 20 million square feet of commercial property, and over 6,100 multifamily units. In 2015 Thalhimer completed over 2,100 transactions with a transactional volume over \$2 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit www.thalhimer.com or follow [@Thalhimer](https://twitter.com/Thalhimer) on Twitter.

Thalhimer's Capital Markets Group is the region's leading investment sales team made up of professionals focused solely on capital markets and the sale of income producing properties throughout Virginia and the Carolinas. The team is experienced in office, industrial, retail and multi-family dispositions and since 2012 has completed 91 transactions totaling nearly \$2.19 billion and over 25 million square feet.

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About Cushman & Wakefield

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. The firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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