



For Immediate Release

## **Cushman & Wakefield | Thalhimer Welcomes Commercial Sales/Leasing Associate in Richmond**

**RICHMOND, VIRGINIA, May 15, 2017** – Cushman & Wakefield | Thalhimer announces that Karen M. Stiansen, CPM, CCIM, MCR, RPA, FMA, LEED AP has joined the firm as Vice President, Property Services and will oversee Thalhimer's Hampton Roads Commercial Property Services team. Ms. Stiansen has over 25 years in the property management and facilities management field and is recognized as a passionate and experienced property management leader. She holds several commercial real estate designations including the Certified Property Manager (CPM), Certified Commercial Investment Member (CCIM), and LEED AP EB&OM designations. She is also very active with BOMI and holds both the Real Property Administrator (RPA) and Facilities Management Administrator (FMA) designations.

Ms. Stiansen's experience includes over 10 years of corporate real estate and facilities experience at both Fannie Mae and Apartment Investment and Management Company (AIMCO), at which time she received her Master of Corporate Real Estate designation from Corenet Global. She is active in the Institute of Real Estate Management (IREM), Buildings Owners and Managers (BOMA), the International Facility Management Association (IFMA), as well as Corenet Global. Most recently, Ms. Stiansen worked for Cushman & Wakefield in Northern Virginia leading a team managing an office portfolio for an institutional owner. She has managed large portfolios to include office, industrial, and retail for The John Akridge Management Company and CBRE. Curtis M. Mummau, CPM, Senior Vice President comments, "As a seasoned leader and real estate professional, Karen brings a wealth of knowledge and experience working with various types of investors from the single entrepreneur to the institutional client. We are excited to have her lead our Hampton Roads commercial management team."

### **About Cushman & Wakefield | Thalhimer**

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Greenville, SC. The company has over 100 broker professionals and employs over 400 associates. Thalhimer represents, on behalf of its clients, a property portfolio of over 53 million leasable square feet, and management of nearly 25 million square feet of commercial property, and over 7,000 multifamily units. In 2016 Thalhimer completed over 1,900 transactions with a transactional volume over \$1.4 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction

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#### **About Cushman & Wakefield**

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. The firm's 43,000 employees in more than 60 countries provide deep local and global insights that create significant value for occupiers and investors around the world. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. To learn more, visit [www.cushmanwakefield.com](http://www.cushmanwakefield.com) or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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