

For Immediate Release

Cushman & Wakefield | Thalhimer Announces Promotions

RICHMOND, VIRGINIA, February 20, 2018 – Cushman & Wakefield | Thalhimer is pleased to announce the following promotions company-wide:

SENIOR VICE PRESIDENT:

John Pritzlaff has been promoted to senior vice president. John joined Cushman & Wakefield | Thalhimer in 2014 with a focus on retail sales and leasing in the Charlottesville market. Notable transactions completed by John include the sale of the historic Monticello Dairy building, The Gleason Building, the 100% building lease-up of Uncommon, the sale of 21.49 Acres on Pantops to Sentara Martha Jefferson, The Quirk Hotel land acquisition, as well as the 100% lease-up of the Coca-Cola Building on Preston Avenue.

Catharine Spangler with Thalhimer's Capital Markets Group has been promoted to senior vice president. Cathy specializes in single tenant net leased and retail investment brokerage across the corporate platform. Cathy is an expert in financial analysis, underwriting, and valuation of income producing assets. Previously working as a team analyst and first vice president on the brokerage side, she has helped orchestrate some of the region's most significant brokered transactions.

FIRST VICE PRESIDENT:

Isaac DeRegibus has been promoted to first vice president. Isaac joined Thalhimer in 2011 and specializes in industrial and office tenant and buyer owner occupant representation. Isaac represents national logistics and distribution companies as well as many local and regional firms and effectively utilizes his experience and knowledge to develop and enhance client relationships using his proactive customer centered approach to add value in every transaction.

SENIOR ASSOCIATE:

Graham Stoneburner has been promoted to senior associate. Graham joined Thalhimer in 2015 as a member of Industrial Brokerage Services, and focuses on landlord and tenant representation in Richmond. Graham provides clients with rewarding lease and sale negotiations through his in-depth analytic approach to the market and superior customer service.

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Reilly Marchant has been promoted to senior associate. Reilly joined Thalhimer's Richmond office in 2014 and specializes in both tenant and landlord representation with a focus on restaurants in the suburban and downtown markets of Richmond.

Amy J. Broderick has been promoted to senior associate. Amy came to Thalhimer in early 2015 with over ten years of experience in real estate, representing multi-family and mixed-use developers in Virginia, Washington, DC, and Delaware. She currently specializes in the sales and leasing of office properties.

Joby Saliceti has been promoted to senior associate. Joby joined Thalhimer's Fredericksburg office in 2016 and specializes in both landlord and tenant representation. Joby has over ten years of real estate experience. Prior to joining Thalhimer, she worked for a residential real estate firm where she managed multiple corporate accounts. Joby also is the former business editor of The Free Lance-Star newspaper in Fredericksburg.

Price Gutshall has been promoted to senior associate. Price joined Thalhimer in 2014 as a member of their office services group. Price is part of Roanoke's Office Services Group and focuses on landlord and tenant representation and works with investors across product types in the commercial real estate market.

SENIOR PORTFOLIO MANAGER:

Melody Almonte has been promoted to senior portfolio manager. Melody joined Thalhimer's Commercial Property Services Group in their Virginia Beach office in January 2016 as portfolio manager. She is responsible for all day-to-day and fiscal operations, budgeting preparation and monitoring, vendor negotiations and contracts, and providing preventive and emergency services for a commercial portfolio of office, retail and industrial properties.

About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Greenville, SC. The company has over 100 broker professionals and employs over 400 associates. Thalhimer represents, on behalf of its clients, a property portfolio of over 53 million leasable square feet, and management of nearly 25 million square feet of commercial property, and over 7,250 multifamily units. In 2017 Thalhimer completed over 2,000 transactions with a transactional volume over \$1.3 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, project management,



asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit www.thalhimer.com or follow @Thalhimer on Twitter.

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About Cushman & Wakefield

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. Our 45,000 employees in more than 70 countries help occupiers and investors optimize the value of their real estate by combining our global perspective and deep local knowledge with an impressive platform of real estate solutions. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$6 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. 2017 marks the 100-year anniversary of the Cushman & Wakefield brand. 100 years of taking our clients' ideas and putting them into action. To learn more, visit www.cushwakecentennial.com, www.cushmanwakefield.com or follow @CushWake on Twitter.

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