

THANK YOU TO OUR VALUED
CLIENTS FOR MAKING

OUR FIRM
— **#1 IN** —
THE COMMONWEALTH OF
VIRGINIA

AS RANKED BY COSTAR!

VIRGINIA

#1

ROANOKE

#1

RICHMOND

#1

FREDERICKSBURG

#1

HAMPTON ROADS

#1

#1 IN VIRGINIA - 12.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 7.1%
- #3 DIVARIS REAL ESTATE - 2.9%
- #4 S.L. NUSBAUM REALTY CO. - 2.7%
- #5 HARVEY LINDSAY COMMERCIAL REAL ESTATE - 2.5%

#1 IN ROANOKE - 9.7%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 HALL ASSOCIATES - 8.2%
- #3 POE & CRONK - 7.1%
- #4 COLDWELL BANKER COMMERCIAL - 4.4%
- #5 WALDVOGEL COMMERCIAL - 2.2%

#1 IN RICHMOND - 16.6%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 7.7%
- #3 PORTER REALTY - 5.6%
- #4 HARRISON & BATES - 4.7%
- #5 JLL - 4.5%

#1 IN FREDERICKSBURG - 27.1%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLDWELL BANKER COMMERCIAL - 12.3%
- #3 COLLIERS INTERNATIONAL | VIRGINIA - 6.9%
- #4 KLNb - 3.4%
- #5 NEWMARK KNIGHT FRANK - 2.1%

#1 IN HAMPTON ROADS - 10.4%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 10.0%
- #3 HARVEY LINDSAY - 7.9%
- #4 S.L. NUSBAUM REALTY CO. - 6.7%
- #5 DIVARIS REAL ESTATE - 6.0%