



For Immediate Release

Cushman & Wakefield | Thalhimer Announces Promotions

RICHMOND, VIRGINIA, February 11, 2019 – Cushman & Wakefield | Thalhimer is pleased to announce the following promotions company-wide:

VICE PRESIDENT:

Graham Stoneburner has been promoted to vice president. Graham joined Cushman & Wakefield | Thalhimer in March 2015 as a member of Industrial Brokerage Services, and focuses on landlord and tenant representation in Richmond. Graham provides clients with rewarding lease and sale negotiations through his in-depth analytic approach to the market and superior customer service.

Amy J. Broderick has been promoted to vice president. Amy came to Thalhimer's Richmond office in early 2015 with over ten years of experience in real estate, representing multi-family and mixed-use developers in Virginia, Washington, DC, and Delaware. She currently specializes in the sales and leasing of office properties.

Alex T. Wotring has been promoted to vice president. Alex joined Thalhimer's Richmond office in October 2015 specializing in both tenant and landlord representation. One of his principal areas of focus and expertise is retail tenant site selection across Virginia for strategic site development. While at Thalhimer, he has represented a wide spectrum of clients that range from Fortune 500 corporations to small local operators with one or two properties.

Will McGoogan has been promoted to vice president. Will specializes in site selection, lease negotiation, and the acquisition and disposition of retail properties. He also has extensive involvement in corporate services with a focus on financial institutions, having completed more than 75 bank transactions throughout the Mid-Atlantic since joining Thalhimer in 2013.

Jessica Johnson, CCIM has been promoted to vice president. Jessica joined Thalhimer's Roanoke office in 2015 and has over twelve years of experience in the real estate industry specializing in both tenant and landlord representation within the retail sector. Jessica is active in the CCIM Institute, the CCIM Mid-Atlantic chapter and International Council of Shopping Centers (ICSC).

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Elliott Fayssoux has been promoted to vice president. Elliott joined Cushman & Wakefield | Thalhimer's Greenville, South Carolina office in November 2012, specializing in industrial sales and leasing. Elliott has knowledge in big box industrial space where he has serviced institutional clients and equity firms. He also has represented several corporate clients internationally and has recently completed transactions in five states.

FIRST VICE PRESIDENT:

Alicia Brown has been promoted to first vice president. Alicia joined Thalhimer's Richmond office in 2011 in the Retail Services Group, specializing in Tenant and Landlord representation. She represents landlords in properties ranging from power centers to strip retail centers, as well as free-standing buildings, land sales and restaurants. She also assists national and local retailers with their site selection and lease negotiations.

Kacie Jackson, SIOR has been promoted to first vice president. Kacie specializes in industrial sales and leasing in Cushman & Wakefield | Thalhimer's Greenville, South Carolina office. Kacie's extensive knowledge of the Upstate South Carolina industrial markets has allowed her to nimbly serve both landlords and tenants. Since joining Thalhimer in 2013, Kacie has participated in the leasing of nearly five million square feet of industrial space.

SENIOR ASSOCIATE:

Wick Smith has been promoted to senior associate. Wick joined Thalhimer's Virginia Beach office in July 2015 specializing in retail sales and retail landlord representation. Wick works with national and local retailers in regional shopping centers, restaurants, free-standing buildings and strip centers, and is experienced in lease negotiations and land sales for both retail and multi-family use.

Laura Harmon has been promoted to senior associate. Laura joined Cushman & Wakefield | Thalhimer's Greenville, South Carolina office in March 2015. Laura specializes in office sales and leasing in the Upstate South Carolina area with knowledge of commercial property sales, leasing, and management to better serve her clients. Laura graduated from Baylor University with a BBA in Marketing with a concentration in International Business.

About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Greenville, SC. The company has over 100 broker professionals and employs over 400 associates. Thalhimer represents, on behalf of its clients, a property portfolio of over 56



million leasable square feet, and management of over 30 million square feet of commercial property, and over 8,000 multifamily units. In 2018 Thalhimer completed nearly 2,000 transactions with a transactional volume over \$1.3 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, project management, asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit www.thalhimer.com or follow [@Thalhimer](https://twitter.com/Thalhimer) on Twitter.

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About Cushman & Wakefield

Cushman & Wakefield is a leading global real estate services firm that delivers exceptional value by putting ideas into action for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with 48,000 employees in approximately 400 offices and 70 countries. In 2017, the firm had revenue of \$6.9 billion across core services of property, facilities and project management, leasing, capital markets, advisory and other services. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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