

For Immediate Release

**Geoff Poston, Cushman & Wakefield | Thalhimer Vice President,
Achieves Heralded SIOR Designation**

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® Recognize Excellence

VIRGINIA BEACH, VIRGINIA, April 4, 2019 – The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS®, the leading global professional office and industrial real estate association, recently announced that Geoff Poston, a Vice President with Cushman & Wakefield | Thalhimer, has been awarded the SIOR (SOCIETY OF INDUSTRIAL AND OFFICE REALTORS®) designation. The designation is a professional achievement reserved only for highly qualified commercial real estate practitioners with a strong transactional history in brokerage, fee-based services or executive management. To achieve the SIOR designation, Mr. Poston needed to have consistently demonstrated professional ability, competency, ethical conduct and personal integrity, met stringent education requirements, completed at least five years of creditable experience in the highly specialized field of industrial and office real estate and remained a top producer.

Geoff's designation is reflective of his professionalism and market knowledge. Specializing in the industrial sector, Geoff's command of land prices, building rents and market dynamics has allowed him to provide exceptional levels of service to his clients. He exercises global reach with Cushman & Wakefield, and has worked with many multi-national firms on the acquisition and disposition of industrial sites throughout the Commonwealth of Virginia. Geoff is known to be an exacting client advocate, but in the end a deal-maker, bringing all parties together for a successful transaction. He is also a Certified Commercial Investment Member (CCIM) designee with extensive knowledge and experience in commercial real estate investment analysis.

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is a global professional organization that certified commercial real estate service providers with the exclusive SIOR designation, based on achievement, knowledge, accountability and ethical standards. Only the industry's top professionals qualify for SIOR. Today, there are more than 3,200 members in 685 cities in 36 countries.

About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Greenville, SC. The company has over 100 broker professionals and employs over 400 associates. Thalhimer represents, on behalf of its clients, a property portfolio of over 53

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million leasable square feet, and management of nearly 25 million square feet of commercial property, and over 7,000 multifamily units. In 2016 Thalhimer completed over 1,900 transactions with a transactional volume over \$1.4 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, construction management, project management, asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit www.thalhimer.com or follow [@Thalhimer](https://twitter.com/Thalhimer) on Twitter.

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About Cushman & Wakefield

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. Our 45,000 employees in more than 70 countries help occupiers and investors optimize the value of their real estate by combining our global perspective and deep local knowledge with an impressive platform of real estate solutions. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$6 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. 2017 marks the 100-year anniversary of the Cushman & Wakefield brand. 100 years of taking our clients' ideas and putting them into action. To learn more, visit www.cushwakecentennial.com, www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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