

THANK YOU TO OUR VALUED  
CLIENTS FOR MAKING

**OUR FIRM**  
— **#1 IN** —  
THE COMMONWEALTH OF  
**VIRGINIA**

AS RANKED BY COSTAR!

VIRGINIA

#1

7.7%

2.8%

2.6%

2.7%

10.0%

8.0%

7.6%

4.1%

2.7%

ROANOKE

RICHMOND

17.5%

8.7%

5.7%

4.9%

3.1%

FREDERICKSBURG

20.1%

13.8%

5.9%

3.3%

3.3%

HAMPTON ROADS

10.6%

11.4%

8.0%

6.6%

6.4%

**#1 IN VIRGINIA - 12.1%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 COLLIERS INTERNATIONAL | VIRGINIA - 7.7%

#3 DIVARIS REAL ESTATE - 2.8%

#4 S.L. NUSBAUM REALTY CO. - 2.7%

#5 JLL - 2.6%

**#1 IN ROANOKE - 10.0%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 HALL ASSOCIATES - 8.0%

#3 POE & CRONK - 7.6%

#4 COLDWELL BANKER COMMERCIAL - 4.1%

#5 WALDVOGEL COMMERCIAL - 2.7%

**#1 IN RICHMOND - 17.5%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 COLLIERS INTERNATIONAL | VIRGINIA - 8.7%

#3 PORTER REALTY - 5.7%

#4 JLL - 4.9%

#5 COMMONWEALTH COMMERCIAL PARTNERS - 3.1%

**#1 IN FREDERICKSBURG - 20.1%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 COLDWELL BANKER COMMERCIAL - 13.8%

#3 COLLIERS INTERNATIONAL | VIRGINIA - 5.9%

#4 KLN - 3.3%

#5 MGP RETAIL - 3.3%

**#2 IN HAMPTON ROADS - 10.6%**

CUSHMAN & WAKEFIELD | THALHIMER

#1 COLLIERS INTERNATIONAL | VIRGINIA - 11.4%

#3 HARVEY LINDSAY - 8.0%

#4 S.L. NUSBAUM - 6.6%

#5 DIVARIS REAL ESTATE - 6.4%