

FIVE FAST FACTS



Fredericksburg's unemployment rate remains near cycle lows at **3.1%**



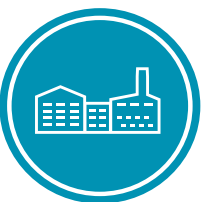
Median Household Income increased **2.6%** over the past 12 months



Year to date office absorption reached **37,558 SF** during the third quarter



Overall office vacancy rates **DECREASED 50 BPS** from the prior quarter to **9.5%**



Industrial rental rates held steady, with overall rental rates of **\$5.66**