

WE ARE A FORCE^{FOR} ACTION

"WE CONTINUE TO REFINE OUR RESEARCH CAPABILITIES BY LEVERAGING OUR GLOBAL NETWORK OF EXPERTISE & BEST-IN-CLASS TECHNOLOGY."

— Jonathan Koes, Research Manager



"OUR STRONG CULTURE FOR COLLABORATION FOSTERS AN ENTREPRENEURIAL ENVIRONMENT ALLOWING US TO BEST SERVE OUR CLIENTS."

— Geoff Poston, CCIM, SIOR,
Vice President, Brokerage



"WE STRIVE TO HIT EACH OF OUR FIRM'S CORE VALUES IN OUR DAILY WORK - COLLABORATION, CLIENT FOCUSED, CONTINUOUS IMPROVEMENT, RESULTS ORIENTED & EXCELLENCE."

— Annette Arrington,
Lease Portfolio Analyst



"OUR FIRM IS AT THE FOREFRONT OF THE EVER-EVOLVING TRENDS IN THE COMMERCIAL REAL ESTATE INDUSTRY - THIS TRANSLATES INTO RESULTS FOR OUR CLIENTS."

— Jessica Johnson,
CCIM, Vice President, Brokerage



"WE ARE TRUSTED ADVISORS - AN EXTENSION OF OUR CLIENTS' TEAMS. IT'S NOT JUST ABOUT PROVIDING REAL ESTATE SOLUTIONS, IT'S ABOUT PROVIDING BUSINESS SOLUTIONS."

— Teresa Nettles, Senior Vice President,
Brokerage



"WE HAVE A CULTURE OF CHANGE - OUR LEADERSHIP TEAM EMBRACES THIS & IS NOT AFRAID TO REACH OUTSIDE OF THE BOX."

— Melody Almonte, Associate Director,
Commercial Property Management



"WE'RE ALWAYS A STEP AHEAD OF OUR PRODUCERS' NEEDS SO THEY CAN BE A STEP AHEAD OF THEIR CLIENTS' NEEDS. SUCCESS IS ABOUT TAKING INITIATIVE & BEING PROACTIVE."

— Robin Barrett, Client Coordinator



"WE DELIVER TECHNOLOGY SOLUTIONS TO MAKE OUR PEOPLE MORE EFFICIENT & HELP OUR CLIENTS SUCCEED."

— Daniel Miles, I.T. Systems Support Technician

"WE'RE FIERCELY COMPETITIVE AS INDIVIDUALS, BUT ALSO UNDERSTAND THE IMPORTANCE OF COLLABORATION IN ORDER TO BE #1 AS A TEAM."

— Annie O'Connor, Senior Associate,
Brokerage



"CRE DECISIONS HELP OUR CLIENTS GROW & EVOLVE THEIR BUSINESS, ATTRACT TALENT & ENHANCE THE EMPLOYEE EXPERIENCE."

— Katie Chalmers, Project Manager



"WE ARE 100% FOCUSED ON THE CLIENT EXPERIENCE. FROM LEADERSHIP TO BOOTS ON THE GROUND, THIS SINGULAR GOAL DRIVES US TO INNOVATE NEW SOLUTIONS."

— Rett Turner, CCIM, SIOR,
First Vice President, Brokerage

"JUST LIKE THE INDUSTRY, OUR FIRM IS FAST-PACED & CONSTANTLY EVOLVING - PROVIDING TREMENDOUS VALUE TO OUR CLIENTS."

— Erin Engebretson, Director, Marketing



WITH 2018 TRANSACTIONAL VOLUME OF \$1.3 BILLION, 30 MILLION SQUARE FEET AND 8,000 MULTIFAMILY UNITS UNDER MANAGEMENT, 10 OFFICES ACROSS VIRGINIA AND SOUTH CAROLINA, AND 400 HARDWORKING INNOVATORS, THIS IS WHERE THE POWER OF REAL ESTATE IS UNLEASHED.