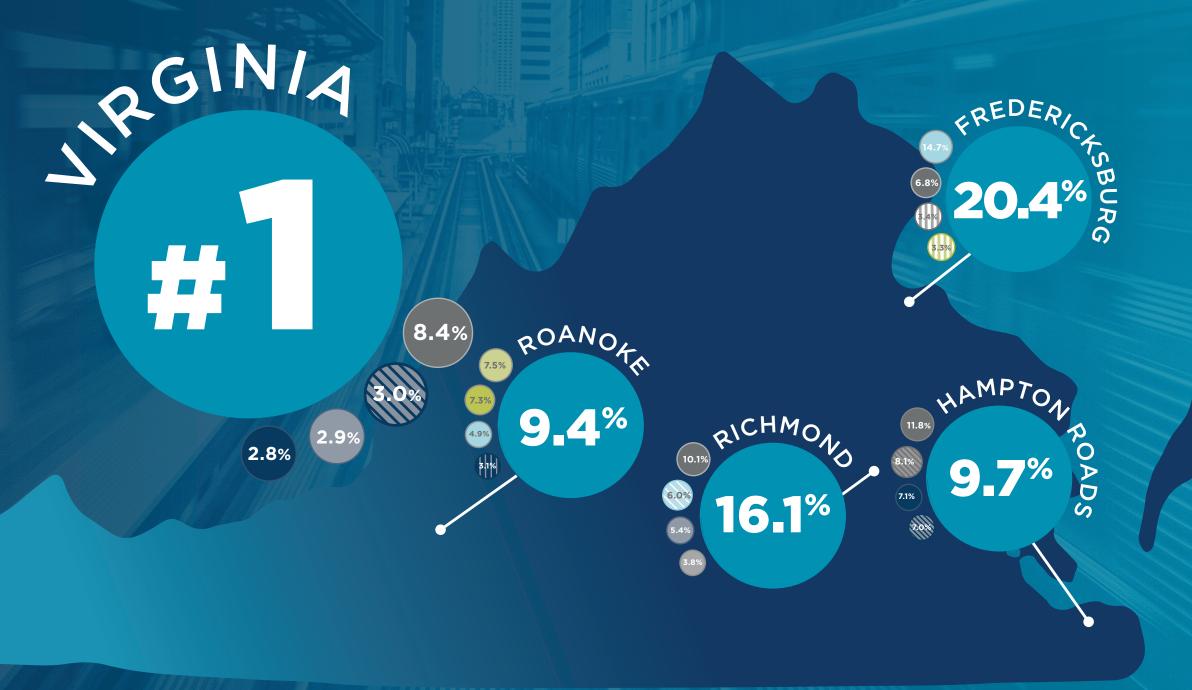


THANK YOU TO OUR VALUED CLIENTS FOR MAKING

# **OUR FIRM** THE COMMONWEALTH OF VIRGINIA

AS RANKED BY COSTAR!



## #1 IN VIRGINIA - 11.3%

CUSHMAN & WAKEFIELD | THALHIMER

- COLLIERS INTERNATIONAL | VIRGINIA 8.4%
- #3 DIVARIS- 3.0%
- #4 S.L. NUSBAUM 2.9%
- JLL 2.8%

## **#1 IN ROANOKE - 9.4%**

CUSHMAN & WAKEFIELD | THALHIMER

- HALL ASSOCIATES 7.5%
- POE & CRONK 7.3%
- COLDWELL BANKER COMMERCIAL 4.9%
- WALDVOGEL COMMERCIAL 3.1%

## #1 IN RICHMOND - 16.1%

CUSHMAN & WAKEFIELD | THALHIMER

- COLLIERS INTERNATIONAL | VIRGINIA 10.1%
- PORTER REALTY 6.0%
- #4 JLL 5.4%
- #5 COMMONWEALTH COMMERCIAL PARTNERS 3.8%

## #1 IN FREDERICKSBURG - 20.4%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 OCCLDWELL BANKER COMMERCIAL 14.7%
- #3 COLLIERS INTERNATIONAL | VIRGINIA 6.8%
- #4 NB 3.4%
- #5 MGP RETAIL 3.3%

# **#2 IN HAMPTON ROADS - 9.7%**

CUSHMAN & WAKEFIELD | THALHIMER

- COLLIERS INTERNATIONAL | VIRGINIA 11.8%
- HARVEY LINDSAY 8.1%
- DIVARIS REAL ESTATE 7.1%
- #5 S.L NUSBAUM 7.0%