



For Immediate Release

Cushman & Wakefield | Thalhimer Announces Promotions

RICHMOND, VIRGINIA, January 21, 2021 – Cushman & Wakefield | Thalhimer is pleased to announce the following promotions company-wide:

EXECUTIVE VICE PRESIDENT:

Eric B. Robison has been promoted to executive vice president. Mr. Robison leads Thalhimer's Capital Markets Group, focusing exclusively on the disposition of investment real estate and specializing in institutional grade office and industrial properties. He has led transactions valued at over \$1 billion over his career and has represented clients such as Barings, DRA Advisors, Childress Klein, Highwoods Properties and Lexington Realty Trust. He has been with Thalhimer since 2004.

Christopher E. Rouzie has been promoted to executive vice president. Mr. Rouzie manages Thalhimer's Hampton Roads offices, which include 30 broker professionals. He specializes in retail site selection and leasing for some of Hampton Roads' most active retailers and developers. Mr. Rouzie is active with Goodwill of Central & Coastal Virginia and was Chairman of the Board from 2017-2019. He is also active in International Council of Shopping Centers (ICSC) and is a former State Director. He has been with Thalhimer since 1998.

SENIOR VICE PRESIDENT:

Jamie A. Scully, CCIM has been promoted to senior vice president. Mr. Scully joined Thalhimer in 2004 as part of commercial brokerage in their Fredericksburg office. Mr. Scully focuses on sales and leasing of office, retail and industrial properties, as well as investment and land sales.

Graham Stoneburner has been promoted to senior vice president. Mr. Stoneburner joined Thalhimer in 2015 as a member of Industrial Brokerage Services, a group which he now leads. He focuses on landlord and tenant representation and uses his in-depth analytic approach and superior market knowledge to assist his clients.

FIRST VICE PRESIDENT:

Jessica Johnson, CCIM has been promoted to first vice president. Ms. Johnson joined Thalhimer's Roanoke office in 2015 and has over fourteen years of experience in the real estate industry specializing in both tenant and landlord representation within the retail sector. Ms. Johnson is an active member in the CCIM (Certified

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Commercial Investment Member) Institute and serves on the national Marketing Committee. She also sits on the Board of Directors for the CCIM Mid-Atlantic chapter and is a member of the International Council of Shopping Centers (ICSC). Locally, she serves on the Board of Directors for Downtown Roanoke Inc., as well as a member of the Economic Development Committee.

Clark Simpson has been promoted to first vice president. Mr. Simpson joined Thalhimer in the Hampton Roads office in 2019. He works exclusively on investment sales for Cushman & Wakefield | Thalhimer's Capital Markets Group specializing in single tenant net leased, multifamily properties, office/industrial, and retail investment sale transactions across the corporate platform. His clients have included several local and regional developers, owners, lenders and servicers, as well as institutional owners. Mr. Simpson is an expert in financial analysis, underwriting and valuation of income producing assets. He also continues to selectively work in the capacity as an expert witness and consulting expert in complex commercial real estate litigation cases.

Alex T. Wotring has been promoted to first vice president. Mr. Wotring joined Thalhimer's Richmond office in October 2015 specializing in both retail tenant and landlord representation. One of his principal areas of focus and expertise is retail tenant site selection across Virginia for strategic site development. While at Thalhimer, he has represented a wide spectrum of clients that range from Fortune 500 corporations to small local operators with one or two locations.

VICE PRESIDENT:

Wick Smith has been promoted to vice president. Mr. Smith joined Thalhimer's Virginia Beach office in July 2015 specializing in retail sales and tenant representation. He works with national and local retailers on market strategy in occupying regional shopping centers, free-standing buildings and outparcel strip centers, experienced in lease negotiations and land sales for both retail and medical uses.

SENIOR ASSOCIATE:

Jenny Stoner has been promoted to senior associate. Ms. Stoner is a commercial brokerage associate in Cushman & Wakefield | Thalhimer's Charlottesville office specializing in the leasing and sales of retail and office properties in and around the Charlottesville market. She has been with Thalhimer since 2018.



About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA; and Charleston, Columbia, and Greenville, SC. The company has over 100 broker professionals and employs over 425 associates. Thalhimer represents, on behalf of its clients, a property portfolio of over 57 million leasable square feet, and management of over 32 million square feet of commercial property, and over 9,600 multifamily units. In 2020, Thalhimer completed over 1,700 transactions with a transactional volume more than \$1.35 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, project management, asset management, and the sale and leasing of office, industrial and retail properties.

To learn more, visit www.thalhimer.com or follow [@Thalhimer](https://twitter.com/Thalhimer) on Twitter.

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About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 51,000 employees in 400 offices and 70 countries. In 2018, the firm had revenue of \$8.2 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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