

THANK YOU TO OUR VALUED CLIENTS FOR MAKING

**OUR FIRM**

— **#1 IN** —

THE COMMONWEALTH OF

**VIRGINIA**

AS RANKED BY COSTAR!

VIRGINIA

#1

ROANOKE

10.1%

RICHMOND

15.3%

FREDERICKSBURG

21.4%

HAMPTON ROADS

9.9%

**#1 IN VIRGINIA - 11.5%**  
CUSHMAN & WAKEFIELD | THALHIMER

- #2 ● COLLIERS INTERNATIONAL | VIRGINIA - 7.4%
- #3 ● DIVARIS - 3.1%
- #4 ● S.L. NUSBAUM - 2.9%
- #5 ● JLL - 2.8%

**#1 IN ROANOKE - 10.1%**  
CUSHMAN & WAKEFIELD | THALHIMER

- #2 ● POE & CRONK - 7.2%
- #3 ● HALL ASSOCIATES - 7.2%
- #4 ● COLDWELL BANKER COMMERCIAL - 5.0%
- #5 ● WALDVOGEL COMMERCIAL - 3.0%

**#1 IN RICHMOND - 15.3%**  
CUSHMAN & WAKEFIELD | THALHIMER

- #2 ● COLLIERS INTERNATIONAL | VIRGINIA - 10.4%
- #3 ● PORTER REALTY - 6.3%
- #4 ● JLL - 5.5%
- #5 ● COMMONWEALTH COMMERCIAL PARTNERS - 4.0%

**#1 IN FREDERICKSBURG - 21.4%**  
CUSHMAN & WAKEFIELD | THALHIMER

- #2 ● COLDWELL BANKER COMMERCIAL - 13.6%
- #3 ● COLLIERS INTERNATIONAL | VIRGINIA - 6.7%
- #4 ● KLNb - 4.3%
- #5 ● CAFARO - 3.4%

**#2 IN HAMPTON ROADS - 9.9%**  
CUSHMAN & WAKEFIELD | THALHIMER

- #1 ● COLLIERS INTERNATIONAL | VIRGINIA - 11.5%
- #3 ● HARVEY LINDSAY - 8.2%
- #4 ● DIVARIS REAL ESTATE - 7.0%
- #5 ● S.L. NUSBAUM - 6.9%