

THANK YOU TO OUR VALUED  
CLIENTS FOR MAKING

**OUR FIRM**  
— **#1 IN** —  
THE COMMONWEALTH OF  
**VIRGINIA**

AS RANKED BY COSTAR!

VIRGINIA

#1

7.6%

3.2%

3.0%

3.0%

ROANOKE

10.6%

7.7%

7.3%

5.0%

4.9%

RICHMOND

15.2%

10.5%

6.3%

5.8%

4.0%

FREDERICKSBURG

21.3%

13.6%

6.8%

4.2%

3.3%

HAMPTON ROADS

9.6%

11.8%

8.2%

7.2%

6.8%

**#1 IN VIRGINIA - 11.3%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 ● COLLIERS INTERNATIONAL | VIRGINIA - 7.6%

#3 ● DIVARIS - 3.2%

#4 ● JLL - 3.0%

#5 ● S.L. NUSBAUM - 2.8%

**#1 IN ROANOKE - 10.6%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 ● POE & CRONK - 7.7%

#3 ● HALL ASSOCIATES - 7.3%

#4 ● COLDWELL BANKER COMMERCIAL - 5.0%

#5 ● L & M PROPERTIES - 4.9%

**#1 IN RICHMOND - 15.2%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 ● COLLIERS INTERNATIONAL | VIRGINIA - 10.5%

#3 ● PORTER REALTY - 6.3%

#4 ● JLL - 5.8%

#5 ● COMMONWEALTH COMMERCIAL PARTNERS - 4.0%

**#1 IN FREDERICKSBURG - 21.3%**

CUSHMAN & WAKEFIELD | THALHIMER

#2 ● COLDWELL BANKER COMMERCIAL - 13.6%

#3 ● COLLIERS INTERNATIONAL | VIRGINIA - 6.8%

#4 ● KLNb - 4.2%

#5 ● CAFARO - 3.3%

**#2 IN HAMPTON ROADS - 9.6%**

CUSHMAN & WAKEFIELD | THALHIMER

#1 ● COLLIERS INTERNATIONAL | VIRGINIA - 11.8%

#3 ● HARVEY LINDSAY - 8.2%

#4 ● DIVARIS REAL ESTATE - 7.2%

#5 ● S.L. NUSBAUM - 6.8%