

THANK YOU TO OUR VALUED CLIENTS FOR MAKING

OUR FIRM — #1 IN — THE COMMONWEALTH OF VIRGINIA

AS RANKED BY COSTAR!



#1 IN VIRGINIA - 11.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA 7.7%
- #3 DIVARIS- 3.7%
- #4 JLL 3.3%
- #5 S.L. NUSBAUM 2.8%

#1 IN ROANOKE - 10.1%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 POE & CRONK 7.6%
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- #3 HALL ASSOCIATES 6.9%
- #4 O COLDWELL BANKER COMMERCIAL 5.0%
- #5 **| L** & M PROPERTIES 4.8%

#1 IN RICHMOND - 15.3%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA 10.8%
- #4 PORTER REALTY 6.7%
- #5 COMMONWEALTH COMMERCIAL PARTNERS 4.2%

#1 IN FREDERICKSBURG - 21.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 OCCLDWELL BANKER COMMERCIAL 10.3%
- #3 COLLIERS INTERNATIONAL | VIRGINIA 6.6%
- #4 **1** JLL 4.2%
- #5 (IIII) KLNB 4.1%

#2 IN HAMPTON ROADS - 8.3%

CUSHMAN & WAKEFIELD | THALHIMER

- :1 🌑 COLLIERS INTERNATIONAL | VIRGINIA 12.2%
- #2 NARVEY LINDSAY 8.3%
- #4 DIVARIS REAL ESTATE 8.0%
- #5 S.L NUSBAUM 6.9%