

For Immediate Release

**Wilson H. Greenlaw, Cushman & Wakefield | Thalhimer Vice President,
Achieves Heralded SIOR Designation**

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® Recognize Excellence

FREDERICKSBURG, VIRGINIA, February 28, 2022 – The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS®, the leading global professional office and industrial real estate association, recently announced that Wilson H. Greenlaw, a Vice President with Cushman & Wakefield | Thalhimer, has been awarded the SIOR (SOCIETY OF INDUSTRIAL AND OFFICE REALTORS®) designation. The designation is a professional achievement reserved only for highly qualified commercial real estate practitioners with a strong transactional history in brokerage, fee-based services or executive management. To achieve the SIOR designation, Mr. Greenlaw needed to have consistently demonstrated professional ability, competency, ethical conduct and personal integrity, met stringent education requirements, completed at least five years of creditable experience in the highly specialized field of industrial and office real estate and remained a top producer.

Wilson's designation is reflective of his professionalism and market knowledge. He specializes in office, industrial, land, and investment properties in the Fredericksburg area. Prior to entering the commercial real estate market Wilson worked for over ten years in the construction industry on both residential and commercial projects. This experience gives Wilson a unique "eye" for the business. As a lifetime resident of Fredericksburg, and a graduate of the University of Mary Washington, he has witnessed the tremendous growth in the area and is intricately tuned into the market and submarket trends. Since joining the industry in 2006, he has closed over \$150,000,000 in transactions. He is also a Certified Commercial Investment Member (CCIM) designee with extensive knowledge and experience in commercial real estate investment analysis.

The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading global professional office and industrial real estate association. With 3,600 members in 45 countries and 722 cities, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.

About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, VA. The company has nearly 100 broker professionals and employs over 425 associates. Thalhimer represents, on behalf of its clients, a property portfolio of over 55 million leasable square feet, and management of over 30 million square feet of commercial property, and over 10,000 multifamily units. In 2021, Thalhimer

For Further Information Contact:

Wilson H. Greenlaw, CCIM, SIOR
Vice President
+1 540 322 4156
wilson.greenlaw@thalhimer.com



completed over 2,300 transactions with a transactional volume more than \$2.2 billion. Thalhimer is the region's leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, project management, asset management, and the sale and leasing of office, industrial and retail properties.

To learn more, visit www.thalhimer.com or follow [@Thalhimer](https://twitter.com/Thalhimer) on Twitter.

Independently Owned and Operated / A Member of the Cushman & Wakefield Alliance

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 50,000 employees in over 400 offices and 60 countries. In 2020, the firm had revenue of \$7.8 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

-END-