


THANK YOU TO OUR VALUED
CLIENTS FOR MAKING

OUR FIRM
— #1 IN —
THE COMMONWEALTH OF
VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 12.1%

CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 10.1%
- #3  JLL - 5.5%
- #4  DIVARIS REAL ESTATE, INC. - 4.2%
- #5  S.L. NUSBAUM - 3.0%

VIRGINIA
#1

CHARLOTTESVILLE
15.5%

FREDERICKSBURG
16.8%





ROANOKE
11.5%

RICHMOND
15.7%

HAMPTON ROADS
7.1%




#1 IN ROANOKE - 11.5%

CUSHMAN & WAKEFIELD | THALHIMER

- #2  POE & CRONK - 9.7%
- #3  HALL ASSOCIATES - 8.5%
- #4  L & M PROPERTIES - 6.0%
- #5  COLDWELL BANKER COMMERCIAL - 3.9%

#1 IN CHAROLTTESVILLE - 15.5%

CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 14.4%
- #3  DOWNER & ASSOCIATES - 5.6%
- #4  REAL ESTATE III COMMERCIAL PROPERTIES - 3.7%





#1 IN RICHMOND - 15.7%

CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 10.7%
- #3  JLL - 8.6%
- #4  PORTER REALTY - 5.6%
- #5  COMMONWEALTH COMMERCIAL PARTNERS - 3.8%





#1 IN FREDERICKSBURG - 16.8%

CUSHMAN & WAKEFIELD | THALHIMER

- #2  JLL - 8.4%
- #3  COLDWELL BANKER COMMERCIAL - 7.3%
- #4  COLLIERS INTERNATIONAL | VIRGINIA - 6.7%
- #5  CBRE - 5.5%

#4 IN HAMPTON ROADS - 7.1%

CUSHMAN & WAKEFIELD | THALHIMER

- #1  COLLIERS INTERNATIONAL | VIRGINIA - 14.0%
- #2  HARVEY LINDSAY - 8.2%
- #3  DIVARIS REAL ESTATE - 7.2%
- #5  S.L. NUSBAUM - 6.2%