



500,000+ SF CLASS A office & mixed use space has been added to the inventory in the last 18 months.



Office rents have **INCREASED BY 31%** since the start of 2020.



Hotel revenues have **INCREASED BY 40%** year-over-year.



Industrial product is 99% LEASED in the region.



Area unemployment has **DROPPED TO 2.8%** - a decrease of 80 basis points year-over-year.





Retail vacancy **FELL TO 3.0% OVERALL** - down 90 basis points from pre-pandemic levels.



Regional population is projected to increase **MORE THAN 30%** in the next decade.



Multi-family construction is **UP 55% YEAR-OVER-YEAR** with 1,200+ units in the pipeline.



Stafford County office rents **HIT HISTORIC HIGH** above \$26 per square foot.



Overall industrial vacancy **DECREASED BY 64%** since the start of 2021.





The Port of Virginia **RANKS #1** as the highest performing port in North America in 2021.



Massimo Zanetti **INVESTING \$29.1 MILLION** to expand its Suffolk County distribution center.



4,870 MULTI-FAMILY UNITS are currently under construction.



Vacancy in regional malls **DROPS TO 2.5%** - 40 basis points below pre-pandemic levels.



Year-to-date industrial sales volume **TOPS \$260 MILLION.**





The LEGO Group will create **1,760 NEW JOBS** with its first US manufacturing facility in Chesterfield County.



JOB RECOVERY REACHES 98% in Greater Richmond.



Retail foot traffic is up with **OVERALL VACANCY DOWN TO 3.1%** - 100 basis points below pre-pandemic levels.



Henrico County is set to break ground on its **\$2.3** BILLION MIXED-USE "ECODISTRICT" in 2023.



Chesterfield County approves **REZONING OF 2,400 ACRES** for technology park + single-family homes.





Since 2018, 50+ regional economic development projects **TOTALING \$1.3 BILLION** in investment have been announced in the region.



Office rents have **INCREASED BY 13% OVERALL** since 2020.



Regional **UNEMPLOYMENT DECREASED TO 3.0%** - down 90 basis points year-over-year.



Multi-family vacancy **DROPS TO 2.8%** - a decrease of more than 55% in the last 2 years.



Retail space is almost 98% LEASED in the region.