

THANK YOU TO OUR VALUED  
CLIENTS FOR MAKING

OUR FIRM  
— #1 IN —  
THE COMMONWEALTH OF  
VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 12.9%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 12.3%
- #3  JLL - 4.8%
- #4  Divaris Real Estate - 4.6%
- #5  Harvey Lindsay Commercial - 3.3%

VIRGINIA  
#1

CHARLOTTESVILLE  
14.0%

FREDERICKSBURG  
20.4%

ROANOKE  
10.2%

RICHMOND  
17.3%

HAMPTON ROADS  
8.4%

#1 IN ROANOKE - 10.2%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  HALL ASSOCIATES - 7.2%
- #3  POE & CRONK - 7.1%
- #4  L & M PROPERTIES - 5.7%
- #5  COLLIERS | VIRGINIA - 5.1%





#2 IN CHARLOTTESVILLE - 14.0%  
CUSHMAN & WAKEFIELD | THALHIMER

- #1  COLLIERS INTERNATIONAL | VIRGINIA - 16.6%
- #3  REAL ESTATE III COMMERCIAL PROPERTIES - 4.1%
- #4  DOWNER & ASSOCIATES - 3.7%
- #5  KW COMMERCIAL - 3.0%




#1 IN RICHMOND - 17.3%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 14.4%
- #3  JLL - 9.5%
- #4  PORTER REALTY - 6.4%
- #5  COMMONWEALTH COMMERCIAL PARTNERS - 4.6%

#1 IN FREDERICKSBURG - 20.4%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLDWELL BANKER COMMERCIAL - 8.5%
- #3  JLL - 6.7%
- #4  COLLIERS INTERNATIONAL | VIRGINIA - 6.3%
- #5  KLNB - 4.1%

#4 IN HAMPTON ROADS - 8.4%  
CUSHMAN & WAKEFIELD | THALHIMER

- #1  COLLIERS INTERNATIONAL | VIRGINIA - 15.4%
- #2  DIVARIS REAL ESTATE - 8.7%
- #3  HARVEY LINDSAY - 8.5%
- #5  S.L. NUSBAUM - 6.3%