



**N. Dean Meyer, CCIM** Senior Vice President

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### Work Experience

After obtaining a Law Degree, Dean practiced law for a number of years and then served 5 years as a Special Agent with the F.B.I. Dean joined Thalhimer in 1990. He specializes in representing Landlords in the leasing of Class A office buildings. He has consistently been a top 10 producer at Thalhimer over the last 25 years.

### Agency Experience (Office Leases)

- Morgan Stanley | 22,000 SF
- Christian Barton | 40,000 SF
- Stratford University | 53,000 SF
- General Electric | 42,500 SF
- Chemtreat | 42,500 SF
- Independent Container | 28,153 SF
- SunTrust Bank | 40,000 SF
- AECOM | 85,000 SF
- Virginia College Savings Plan | 48,000 Sf
- Department of Taxation | 40,209 SF

### Agency Experience (Tenant Representation)

- SunTrust Bank | 85,000 SF
- SunTrust Bank | 127,000 SF
- SunTrust Bank | 90,000 SF
- Hewlett Packard | 400,000 SF
- Federal Express Corp. | 10,000 SF
- Circuit City Stores, Inc. | 110,000 SF
- Utica Mutual Insurance Co. | 15,000 SF
- Comcast | 9,800 SF
- Circuit City Stores, Inc. | 71,000 SF
- Iron Mt. | 80,000 SF

### Clients Served (Sale Transactions)

• 3600 Centre	400,000 SF	\$5,000,000
• Parham Place Office Building	62,700 SF	\$7,600,000
• Waterford Office Building	47,000 SF	\$6,925,000
• SunTrust Headquarters Complex	618,000 SF	\$76,500,000
• 2748 McRae Road	3,500 SF	\$800,000
• 4900 Radford Avenue	1,750 SF	\$200,000
• Parham Road	3.7 acres	\$4,250,000
• Fairfax Office Building	48,812 SF	\$19,675,000

• 2040 Thalbro Street	120,000 SF	\$3,000,000
• Deep Run II, 9950 Mayland Drive	175,985 SF	\$10,450,000

### Clients Served (Corporate Service)

- SunTrust Banks
  - Disposition of SunTrust Headquarters Complex (three office buildings totaling 615,000 SF – sale leaseback)
  - Responsible for the leasing of the Fairfax Building (148,000 SF Class A office building) for 15 years and SunTrust Corporate Headquarters Building (450,000 SF Class A office building)
  - Acquisition of bank branch sites (John Rolfe, VA Center, Bon Air, Libbie Avenue branch locations)
  - Disposition of the Bon Air, Midlothian Turnpike, Willow Lawn Drive and Patterson Avenue bank branches
  - Disposition of the Fairfax Building (148,000 SF Class A office building – investment sale – 2006)
- Circuit City Stores, Inc.
  - Disposition of the 160,000 SF Thalbro Street Office/Retail/Warehouse facility in 2005
  - Lease of 110,000 SF Call Center and Redundant Operations facility in 2006
  - Sublease/Disposition of a 71,000 SF Class A office building in 1998 to Capital One.
- Owens & Minor
  - Provided strategic evaluation of location opportunities and lease analysis in the relocation of 115,000 SF Richmond Distribution facility in 2005
  - Assisted in 40,000 SF warehouse expansion needs in 2008
  - Provide advisory services as requested

### Education, Memberships and Awards

- Vanderbilt University, History/Business, 1978
- University of Dayton School of Law, J.D., 1981
- Member, Virginia State Bar since 1982
- Top 10 Producer at Cushman & Wakefield | Thalhimers
- Former Special Agent, Federal Bureau of Investigations, 1985 – 1990
- Jewish Family Services | Board of Directors

## References

Client Name	Company Name	Address
Michael Dening	Devon USA	1415 E. Main Street   Richmond, VA 23219
Dan Melia	Reit Management & Research	801 Roeder Road   Silver Springs, MD 20910
Patti McMullen	Franklin Street Properties	401 Edgewater Place   Wakefield, MA 01880
Rich Sullivan	General Investment & Development	600 Atlantic Avenue   Boston, MA 02210