

**Connie Jordan Nielsen** Senior Vice President

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Work Experience

Connie Jordan Nielsen, a 25-year veteran of the commercial real estate industry, has made a vast contribution to Richmond's retail landscape. Although Connie works with clients throughout the state of Virginia, she is based in Richmond and has produced nearly \$200M in transaction volume over the last 10 years. Connie has been instrumental in roll outs for retailers such as Gold's Gym, Panera Bread, Panda Express and Chipotle. She divides her focus on retail tenant representation, landlord representation and strategic site development. Most recently, Connie completed the negotiations for the market entry of both Wegmans into Richmond as well as the Whole Foods into Short Pump. Connie has also been integral in the negotiations and development of new centers such as Carytown Place, Nuckols Place, The Corner at Short Pump, Staples Mill Marketplace, Dominion Shoppes and SwiftCreekPlace.

Connie is an Associate Broker and a Senior Vice President in Thalhimer's Richmond office and led their Retail Services Group, which comprises over 35 retail specialists companywide, for more than 10 years.

Clients Served

- &pizza
- Gold's Gym
- Noodles & Co.
- Rebkee
- Chipotle Mexican Grill
- Cava Grill
- Panda Express
- Staples
- Conn's
- Kimco Realty Trust
- Panera Bread Bakery Cafe

References

- Conn's | Asif Mumtaz | 4055 Technology Forest Blvd, Suite 210, The Woodlands TX 77381
- Panera Bread | Kirk Esherick | 214 Indian Springs Drive, Silver Spring MD 20901
- Kimco Realty | Gordon Ashby | 1954 Greenspring Drive, Timonium MD 21093
- Panda Express | Mike Everage | 3951 Mather Road, Lakeland FL 33810

Professional Affiliations & Community Service

- International Council of Shopping Centers | Member
- Greater Richmond Association of Commercial Real Estate | Member
- Urban Land Institute | Member
- Richmond ToolBank | Founding Board Member



THALHIMER

Awards & Accolades

- GRACRE Awards Best Sale Transaction/Retail | 2015
- GRACRE Awards Best New Development/Redevelopment | 2018
- Thalhimer Listing Contest Winner | 2001 - 2015
- Thalhimer Top 10 Award | 2001 - 2018
- Thalhimer Listing Leader | 2014
- Virginia Business Power Broker Central Virginia | 2014