



**Michael A. Shaia** Senior Associate

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## Work Experience

Michael is a member of the Retail Brokerage Group at Cushman & Wakefield | Thalhimer focusing on landlord and tenant representation. He has been in the commercial real estate industry for more than thirteen years, all with Thalhimer.

### Agency Experience (Leasing)

- Iron Horse Gym | 9,000 SF
- Accurate Medical Express | 9,000 SF
- Clopay, Inc. | 15,000 SF
- Dynamic Systems, Inc. | 15,000 SF
- Bennette Paint Manufacturing Co., Inc. | 8,600 SF
- Henninger Richmond, Inc. | 7,500 SF
- Sofas Plus, Inc. | 10,000 SF
- Triad Packaging Corp. | 15,000 SF
- Manchester Paper Recycling | 40,000 SF
- Dollar General | 7,500 SF

### Agency Experience (Sales)

- Tower Plaza Shopping Center | 22,600 SF | \$1,125,000
- 5411 Twin Hickory | 5 Acres | \$750,000
- 8601-07 Staples Mill Road | 12,500 SF | \$685,000
- 8818 West Broad Street | 12,800 SF | \$1,200,000
- 1419 Grenoble Street | 23,760 SF | \$725,000
- Rockwood Plaza Shopping Center | 39,200 SF | \$525,000
- 5310 W. Broad Street | 5,000 SF | \$450,000
- 2412 Grenoble Avenue | 14,000 SF | \$378,000
- 7048 Forest Hill Avenue | .75 Acres | \$460,000
- Mechanicsville Turnpike | 22 Acres | \$700,000

## Professional Affiliations & Community Service

- Member, International Council of Shopping Centers (ICSC)
- Board of Directors, Commonwealth Catholic Charities
- Member, Saint Michael's Catholic Church

## Education

- Virginia Polytechnic Institute and State University

## References

Client Name	Company Name	Address
Charlston Ann	An, LLC	2603 Sugarberry Lane   Midlothian, VA 23113
Sue Rosefsky	Buford Corporation	2 Thatcher Court   Haverford, PA 19041
Sarah Cooleen	Richmond Historic Theatre Foundation	4 East Main Street, Suite 1C   Richmond, VA 23219
Jim Carreras	P&J Properties	P. O. Box 14740   Richmond, VA 23230