



**Richard L. Thalhimer** Senior Vice President

11100 W. Broad Street | Glen Allen, VA 23060  
Direct 804 697 3416  
Fax 804 697 3479  
richard.thalhimer@thalhimer.com | thalhimer.com

## Work Experience

Richard began his career working with a major developer, West\*Group in Tyson's Corner, Virginia for six years. He moved to Richmond to focus on brokerage and joined Thalhimer in 1996. Richard brings over 25 years of experience with a variety of product types ranging from power centers and strip centers to rehab projects. Richard has represented REITs and investors alike, while also excelling in tenant representation of medical prospects and retail tenants, site selection and market analysis. His success has landed him numerous national accounts with retailers such as Petco, Dollar Tree, UPS, Supercuts and Tuesday Morning. His experience in pre-leasing development projects and leasing of numerous centers throughout the State of Virginia has served his clients well.

## Key Assignments

- Shoppes at Arboretum | DNA Partners
- Laburnum Square, Rockwood Square, Tower Plaza, Merchants Walk | Kodiak Property
- Short Pump Village, Ironbridge Plaza, Winterpock Crossing | Atlantic Development
- Brandy Hill Plaza, Midlothian Center | Cotswold Group
- Charter Colony | Edens
- Patriot Plaza | Medalist Properties
- East Town, Emporia, Riverside | Peck Company
- Alverser Plaza | Alverser LLC
- White Oak, Downtown Short Pump, Commonwealth Center | DDR

## Clients Served (Partial List)

- Petco
- Dollar Tree
- UPS
- Supercuts
- Tuesday Morning
- Sherwin Williams
- Virginia Cardiovascular Specialists
- Schwarzschild Jewelers

## Professional Affiliations & Community Service

- Collegiate Schools Alumni Board and President
- American Red Cross, Richmond Chapter, Board Member, Chairman of Finance / Development in 2007
- Commonwealth Parenting Board
- Beth Ahabah Temple, Member
- VCIC – Board Chairman | 2015 – 2017

- Commonwealth Club, Member
- International Council of Shopping Centers, Member

## Education

- Denison University, B.A. in Marketing, 1983

## References

Client Name	Company Name
Mark Johnson	The UPS Store
Bill Elliott	Medalist Properties, LLC
Andy Goldblatt	Tuesday Morning, Inc.
Alan Hammerschlag	Kodiak Properties
Robert Shasha	The Cottswold Group, Inc.
David Etter	PETCO
Amy Stevens	DNA
Roger Glover	Atlantic Development
Josh Peck	The Peck Company
Erik Busch	Supercuts