



Peter S. Waldbauer Vice President

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Work Experience

Pete Waldbauer specializes in site selection and acquisition for retailers and developers and is also heavily involved in land and building sales of all types. Pete's most recognizable clients include Wal-Mart, Sam's Club, Starbuck's Coffee and SunTrust Bank. Prior to joining Thalhimer in 2004 Pete spent fifteen years at the Wilton Companies, serving seven years as Director of Commercial Real Estate. In this leadership role he directed the leasing, management and development of shopping centers, light industrial and office properties, giving him expertise of virtually all facets of commercial real estate brokerage.

Clients Served

- Ukrop's Supermarkets
- Food Lion
- Ben Franklin Crafts
- Walgreen's
- Hollywood Videos
- Sherwin Williams
- Duron Paints
- SunTrust Bank
- BB&T
- Wachovia Bank
- Baker Brothers Produce
- Ted Lansing
- Pocahontas Foods
- Ondeo Degremont
- Virginia Sprinkler
- County of Henrico
- Cremation Society of Virginia
- SunTrust Bank
- Gumenick Properties

Shopping Center & Industrial Parks Managed

- John Rolfe Commons
- Beverly Hills Shopping Center
- Canterbury Shopping Center
- Crofton Green
- Canterbury Green Shopping Center
- Gayton S.C.
- Gayton Business Center
- Brookside Convenience Center
- Genito Station
- Hermitage Industrial Center
- Atlee Commerce Center
- Dickens Place

Notable Site Selection Assignments

WAL-MART

- Zion Crossroads
- Hancock Village
- Dublin, Virginia
- Ruckersville, Virginia

SAM'S CLUB

- White Oak Village
- Danville, Virginia

STARBUCKS

- Parham/Staples Mill
- North Park S.C.
- Gaskins & Mayland
- Bell Creek Commons
- Short Pump Town Center

SUNTRUST BANKS

- Westchester Commons Pad Site
- Rutland Commons Pad Site

Education

- James Madison University | Bachelor of Business Administration
- The Collegiate School | Richmond, VA

References

- Jason Sheridan, Wal-Mart Stores, Inc. 479 204 2502
- Glenn Miller, Miller Group USA 804 782 7524
- Dean Klein, Starbuck's Coffee 703 645 5609
- Michael R. Blevins, SunTrust Bank 804 855 2700