



Tony Weiss Vice President

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Work Experience

Tony specializes in the sales and leasing of industrial properties, land sales and development of new industrial facilities. Tony has over 20 years in commercial real estate. Having represented many Fortune 500 Corporations, as well as private investors and institutional clients, Tony has the entrepreneurial drive and comprehensive knowledge needed to negotiate innovative lease and sale transactions. These qualities have led him to be a consistent winner of the Hampton Roads Realtors Association Million-Dollar award for sales and leasing achievements. His background, which included ownership of a successful communications corporation, provides him the drive to work with developers and contractors on new industrial projects.

Key Assignments

- General Dynamics
- Ogorchock, LLC | 112,000 SF/34 acres | \$1,500,000
- Seahawk Associates | 30,000 SF/4 acres | \$1,600,000
- Damuth Services, Inc. | 74,000 SF/21.5 acres | \$1,750,000
- Seventeen North, LLC | 168,000 SF/16 acres | \$7,200,000
- The Sherwin-Williams Company
- Day & Zimmerman, Inc. | 84,000 SF
- Givens, Inc. | 345,000 SF
- Lansea LLC | 69,300 SF