



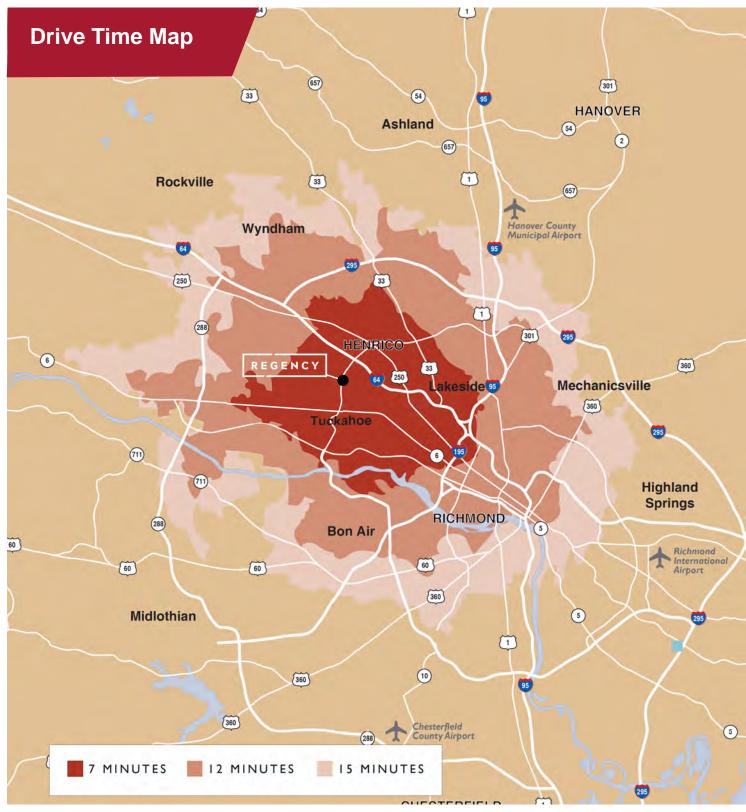
# LOCATION, LOCATION, LOCATION

**REGENCY** is the center of the West End.

Parham Road is the major internal loop connecting I-95/I-64 with the Powhite and Chippenham Parkways, allowing easy access to both north and south of the James River.

Not only does **REGENCY** offer access to a close (7-minute drive time) population with average household incomes exceeding \$100,000 and over 100,000 in daytime population, it also offers access to five of the nation's Fortune 1000 companies, three hospitals and the University of Richmond's 4,350 students. VCU's campus is within 12 minutes and adds an additional 30,000 student shoppers.





#### NOVA **SWIMMING**

Located on the **Lower Plaza Level**, NOVA Swimming has opened its \$18 million, 50,000 SF state-of-the-art pool facility at REGENCY. The facility houses a 50-meter pool and two 25-meter pools in the former Macy's South building, the second floor was removed to create open spectator views and mezzanine level services.

The recent expansion allows NOVA to have more swimming lessons, host high school swim meets and offer adult swim opportunities. The site also offers locker rooms, a swim shop, coach's offices, lobby and a future upper mezzanine level.

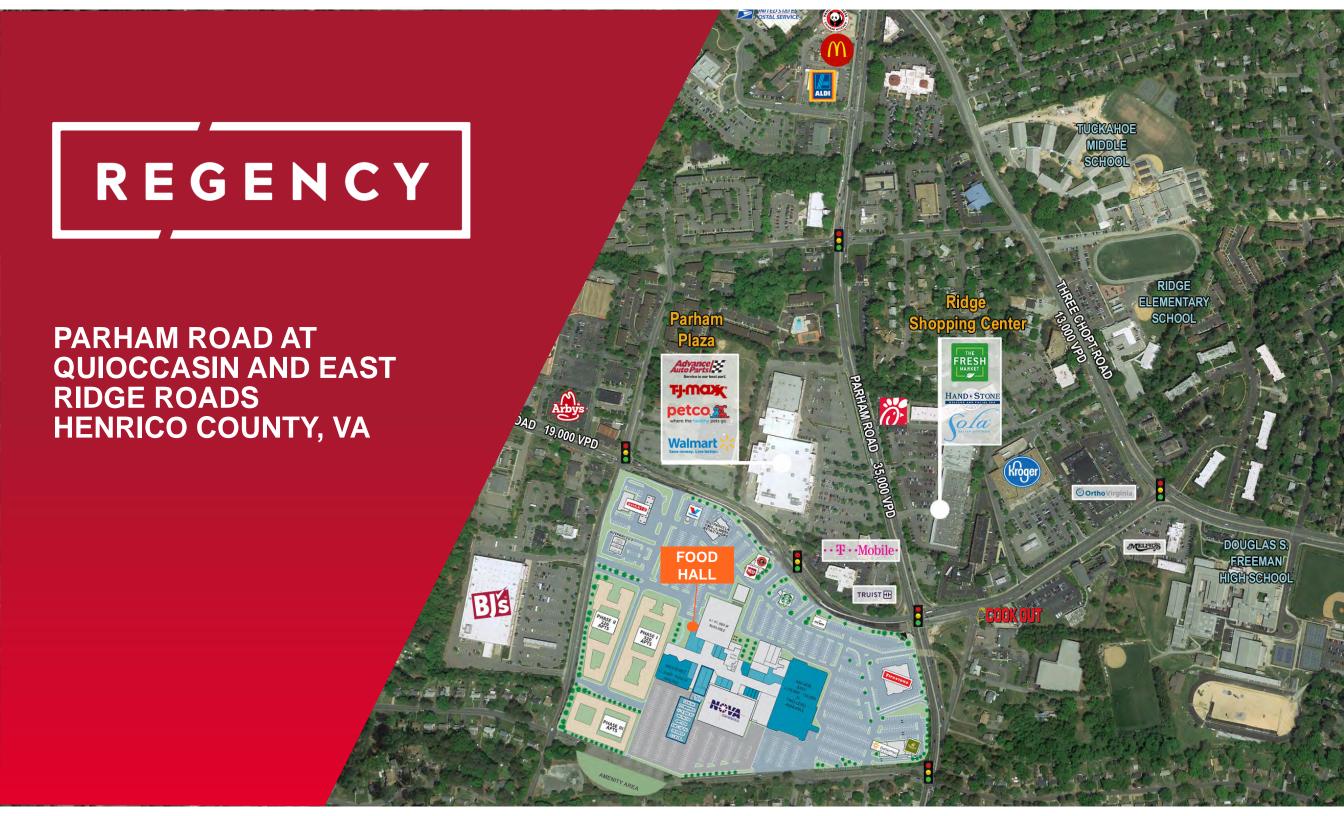




## SURGE TRAMPOLINE

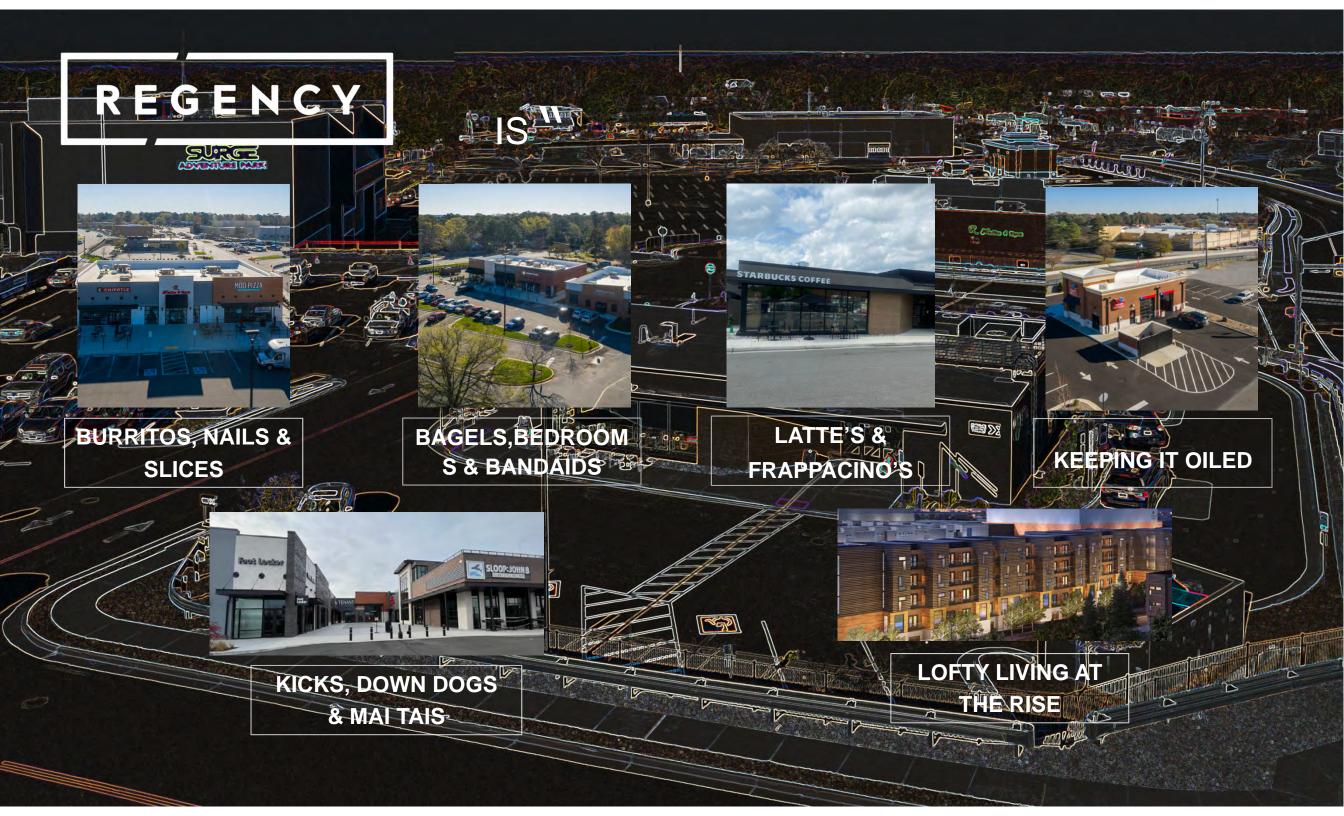
Located on the **Upper Plaza Level**, Surge Trampoline has a state-of-the-art facility containing 40,000 square feet. The entertainment and fitness/sport facility occupies the two-level second floor of the Anchor North building, giving them the 30+ feet in height needed. The Louisiana-based company has over 15 locations throughout the Southeastern United States.

A FOCUS ON DESTINATION & EXPERIMENTAL USES CREATE SIGNIFICANT INCREASES IN TRAFFIC AT REGENCY

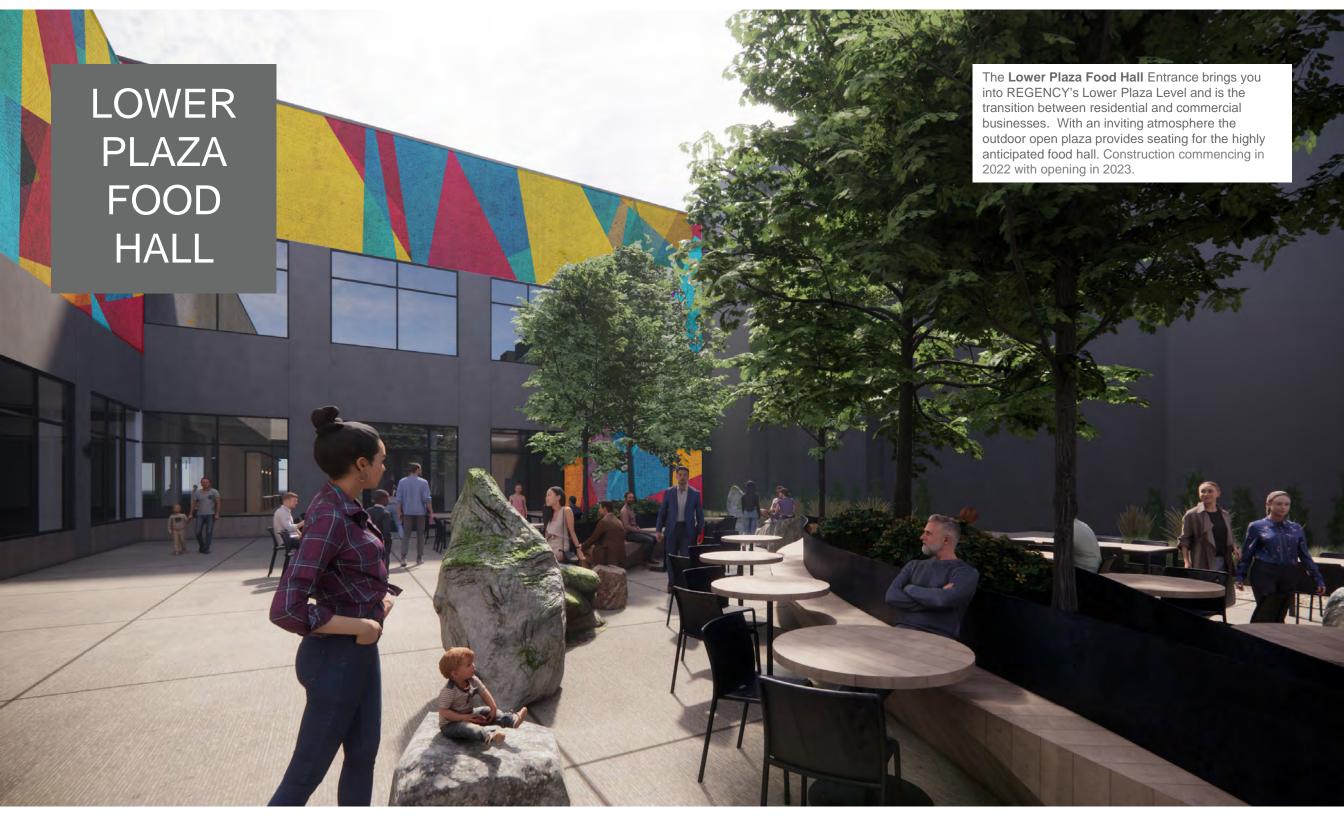


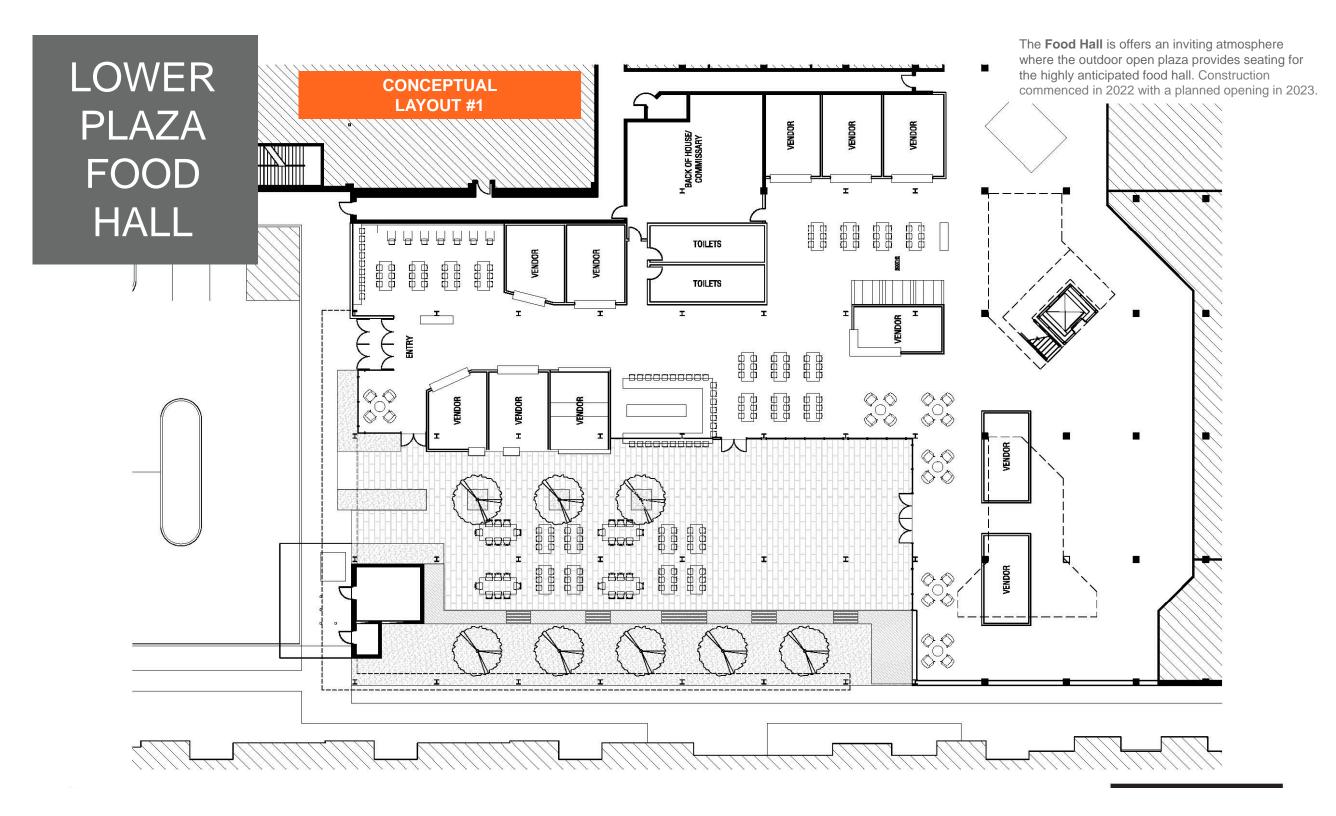


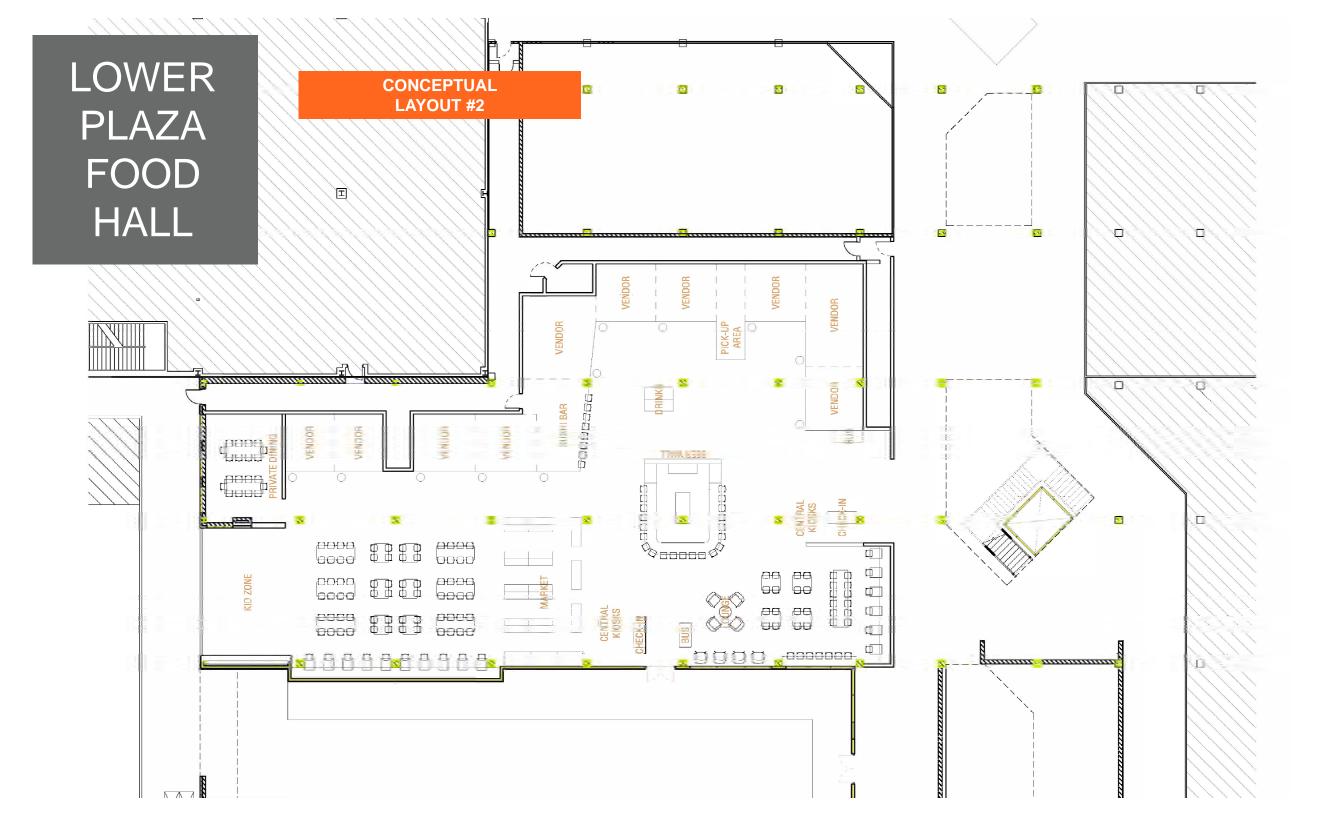
OVERALL REDEVELOPMENT SITE PLAN

















PROGRESS AERIAL





**REGENCY** is at the heart of Richmond...and is the Gateway to the West End. The redevelopment is in full swing. The Urban Mixed-Use conversion is underway, with the Sears building demolished to accommodate **the RISE at REGENCY**, the Anchor East position under design, new signalized entrances in place, and sports and entertainment venues open for business.



#### **REDEVELOPMENT**



INFORMATION	
LOCATION	1.5 miles south of I-64 at exit 181 in Richmond, VA. Located in a retail hub including Walmart, BJ's Wholesale, Kroger, Fresh Market, TJ Maxx, and Petco.
MARKET	Richmond MSA (1.3 million+ in population). REGENCY is centrally situated to attract shoppers from the most affluent residential areas in the Richmond Market.
DESCRIPTION	Large portions of the existing mall re-envisioned with exterior restaurants, rooftop bars, sports venues, entertainment, retail and office incorporating a residential component (320 residential units in phase I), open courtyards and pedestrian plazas.
ZONING	Urban Mixed-Use (UMU)
TOTAL SF	2.0M SF planned walkable mixed-use residential, retail, office and entertainment district. REGENCY is approved for 1,200 residential units, and ±450,000 SF of retail, office, restaurant and entertainment uses.
SITE SIZE	46 acres
PARKING	Over 3,500 spaces on site



# COMMUNITY CONNECTION

This 2 million square foot walkable mixed-use residential, retail, office and entertainment district will deliver a vibrant mix of uses, answering modern tenants' desires for walkable live-work-play environments.

REGENCY returns as the town square for Richmond's West End, reclaiming its role as the center point for community connection where people can experience all the best the West End has to offer.



# THE **HEART** OF RICHMOND'S WEST END

For decades, REGENCY was the center point for community connection in Richmond's West End. Now REGENCY returns reimagined and reinvigorated, to recapture its position as the heart of one of the city's most important and influential districts. REGENCY'S comeback story is a comeback for the West End. And we invite you to come back with us, as we restore REGENCY's pride and recreate connections amount residents, families, visitors and friends as they live, work and play in the hear of Richmond's West End.



REGENCY

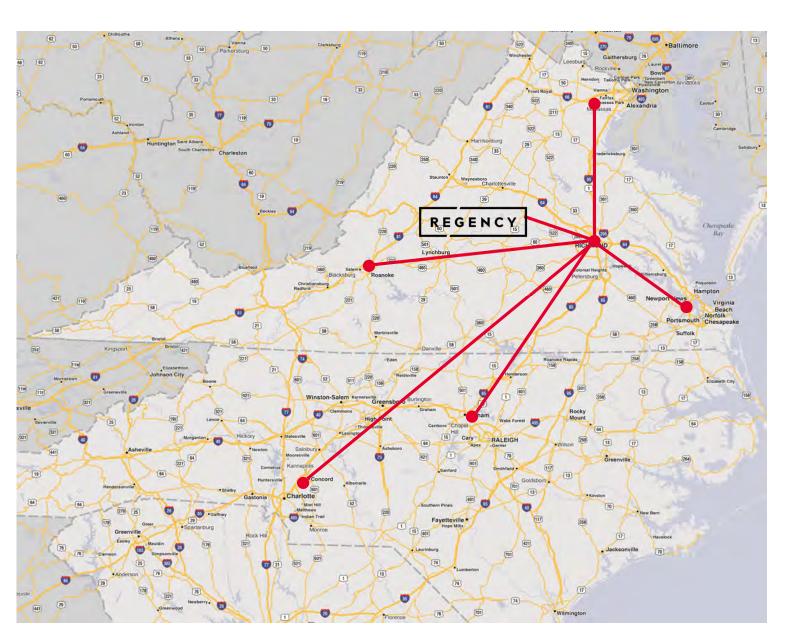
Parham & Quioccasin Roads | Henrico (Richmond), Virginia

## **LOCATION**



#### **Driving Distance to Nearby Cities**

A.m.	
CITY	TIME
Richmond, Virginia (CBD)	7 minutes
Washington D.C.	1 hour, 26 minutes
Virginia Beach, Virginia	2 hours, 2 minutes
Raleigh, North Carolina	2 hours, 41 minutes
Roanoke, Virginia	2 hours, 42 minutes
Charlotte, NC	4 hours, 42 minutes



Parham & Quioccasin Roads | Henrico (Richmond), Virginia



#### **DEMOGRAPHICS**

DRIVE TIMES	7 Minute	12 Minute	15 Minute
2020 Estimated Population	40,648	145,746	225,745
2025 Projected Population	41,475	150,429	233,447
2020 Households	56,882	153,239	216,060
2025 Projected Households	59,473	160,336	226,923
2020 Average Household Income	\$107,501	\$110,191	\$112,978
2025 Projected Household Income	\$114,917	\$119,474	\$123,881
Daytime Employees	39,593	163,415	251,586

RADII	1 Mile	3 Mile	5 Mile
2020 Estimated Population	12,308	80,211	198,590
2025 Projected Population	12,555	81,807	204,903
2020 Households	4,937	32,566	82,475
2025 Projected Households	5,033	33,237	85,030
2020 Average Household Income	\$86,198	\$111,039	\$113,382
2025 Projected Household Income	\$91,557	\$119,032	\$123,598
Daytime Employees	11,915	87,310	219,961

CONSUMER EXPENDITURE	1 Mile	3 Mile	5 Mile
2020 Retail Expenditure	\$10 M	\$85 M	\$222 M

2020 Estimated Population 2025 Projected Population 2020 Households 2025 Projected Households	720,091 767,286
2020 Households 2025 Projected Households	767 286
2025 Projected Households	101,200
•	296,662
	312,836
2020 Median Age	39.2
2020 Average Household Income	\$85,767
2025 Projected Average Household Income	\$106,174



39,593
7-MINUTE DAYTIME EMPLOYEES



198,590
5 MILE POPULATION



3 MILE RADIUS



\$222 M
5-MILE 2020 RETAIL EXPENDITURE

**145,746**12 MIN **POPULATION** 

**720,091** TRADE **AREA** 

320 | 226

PHASE I PHASE II APARTMENTS

**1,200+** TOTAL

**32,566**NO. OF HOUSEHOLDS

\$111,039 AVG. HH INCOME



# REGENCY CLASS A RETAIL/OFFICE/MEDICAL & ENTERTAINMENT FOR LEASE

Parham & Quioccasin Roads | Henrico (Richmond), Virginia



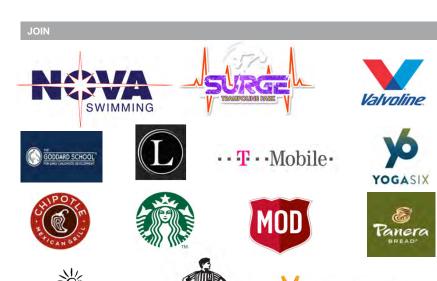
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Foot Locker

#### **REDEVELOPMENT UNDERWAY - URBAN MIXED-USE ZONING**



2 MILLION
SQ FT | TOTAL



450,000
SQ FT | RETAIL, RESTAURANT, OFFICE, AND ENTERTAINMENT USES



1,200

APARTMENT UNITS
320 PHASE I (DELIVERING 2022)
226 PHASE II - (2024)



FIRST WATCH

3,500+
PARKING SPACES



55,000 VPD



720,000
TRADE AREA POPULATION