

**Price Gutshall** Vice President

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### Work Experience

Price is a Vice President in commercial leasing and sales with Cushman & Wakefield | Thalhimer in Roanoke. Price is part of the Thalhimer's office services group and specializes in both landlord and tenant representation and works with investors across product types in the commercial real estate market. Prior to joining Thalhimer, Price served as Vice President of Economic Development for Downtown Roanoke, Inc. where he worked with property owners, businesses, and the community to recruit new business and foster economic growth in the downtown district.

### Clients Served

- BNC Bank of Virginia
- Healthcare Realty
- West Church LLC
- Time Equities
- WVS Companies
- Medical Services of America
- ACG Equities
- Fortress Investment Group
- Valley Wealth Group
- LNR Partners

### Key Assignments

- The Bridges | 22 AC mixed-use, adaptive reuse project 45,000 SF of office and retail | Roanoke, VA
- Midtown | 40,000 SF retail / 120,000 SF office | Blacksburg, VA
- Franklin Plaza | 139,141 SF class A downtown office | Roanoke, VA
- BB&T Bank Building | 124,000 SF class A downtown office | Roanoke, VA
- One Ten Franklin | 200,000 SF class A downtown building | Roanoke, VA

### Professional Affiliations & Community Service

- Associate Cornell Real Estate Council | Member
- Experience Roanoke - NRV | Co-Founder, Co-Chair | 2014-Present
- Family Service of the Roanoke Valley | Board Member
- Leadership Society of 1791 | Class of 2008
- Leadership Roanoke Valley | Team Chair, Class of 2013
- Market Building Foundation | Vice Chair

### Education

- Hampden-Sydney College | BA Philosophy, 2008
- Cornell University | Master of Regional Planning, Community and Economic Development, 2013
- Cornell University Baker Program in Real Estate, Graduate Minor, 2013