

**Karla Knight** Vice President

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**Work Experience**

Karla Knight is a Vice President, specializing in Office Tenant Representation and Corporate Services. On the Tenant Advisory Team with Brian Berkey, Karla helps clients devise and implement long-term strategies designed to reduce costs and optimize the efficiency of their overall real estate footprint. In this capacity, she has assisted local, national, and international corporations execute leases, renewals, relocations, and consolidations. In the business since 2013, averaging 65 transactions annually including both leases and sales. Karla is fast paced, client focused, attentive to detail, and has a very strong marketing background. Prior to joining Thalhimer, Karla was a part of the Cushman & Wakefield Denver team.

**Key Assignments | Leases**

- Hilb Group | 100+ Locations
- Truist Bank | Various Locations
- Yount, Hyde, Barbour | Various Locations
- Burke & Herbert | Various Locations
- PPD Development | 250,887 SF, 71,029 SF
- CoStar Group | 51,471 SF
- NVA | 33,682 SF
- Midkiff, Muncie & Ross | 18,660 SF
- United Way | 16,711 SF
- Simplisafe | 16,015 SF
- Ernst & Young | 15,779 SF
- Mercer | 14,330 SF
- KPMG | 13,383 SF
- Richmond National Group | 10,537 SF
- RSM | 8,813 SF
- TQL | 8,781 SF
- PlanRVA | 8,610 SF
- IQVIA | 8,221 SF
- APEX | 8,080 SF
- Maxim Healthcare | 8,372 SF
- Compass | 6,728 SF
- Draper Aden | 6,200 SF
- Rashkind Saunders | 4,789 SF
- CoLab | 4,627 SF
- Suncrest Hospice | 4,603 SF
- Greater Richmond Partnership | 4,333 SF
- Ramey Kemp | 4,104 SF
- Friedman Framme Thrush | 4,019 SF
- Two Rivers Law Group | 3,551 SF
- Wealthcare Capital Management | 2,842 SF

**Key Assignments | Sales**

- Truist Bank | 117,445 SF | \$20,000,000
- Truist Bank | 58,900 SF | \$5,250,000

**Professional Affiliations & Community Service**

- Commercial Real Estate For Women (CREW) | Member, Programs Committee
- Thalhimer Gives | Volunteer

**Awards & Accolades**

- GRACRE – Real Estate Award, 2021, New Office Project

**Education**

- Bachelor of Fine Arts, concentration in graphic design, James Madison University