



Bo McKown Vice President | Capital Markets Group

11100 W. Broad Street | Glen Allen, VA 23060

Direct 804 697 3420

Fax 804 697 3479

bo.mckown@thalhimer.com | thalhimer.com

Work Experience

Bo McKown is a member of Cushman & Wakefield | Thalhimer's Capital Markets Group with over seven years of Capital Markets experience across the Southeast and Mid-Atlantic regions. During his career, Bo has been involved in over \$2 billion of transactions including investment sales, equity recapitalizations, and debt placement across all property types.

Bo has been instrumental in the development of the region's most successful Capital Markets Team and involved in numerous high-profile, institutional transactions in the Virginia market over the past few years. His main specialty is investment sales for income-producing industrial, flex, multifamily and office assets in the region.

Bo was previously with JLL's Capital Markets Group in Washington DC, where he served two years as an Analyst for the Investment Sales and Real Estate Investment Banking teams.

Clients Served

- Brookfield Properties
- Hertz Investment Group
- Lingerfelt Commonwealth Partners
- Markel | Eagle Partners
- DSC Partners
- Highwoods Properties
- Phoenix Investors
- Regency Centers
- Fernau LeBlanc
- LNR Property, LLC
- Red Rock Development
- USAA

Key Assignments

- Hillphoenix Distribution Center | Industrial | 375,000 SF
- Glen Forest Office Portfolio | Office | 567,000 SF
- Crossways Commerce Center | Flex & Ind | 525,000 SF
- Boulders & Moorefield Bus Park | Office | 415,000 SF
- Altria Trade Center | Industrial | 1,035,000 SF
- Windsor Bus Park | Flex | 135,000 SF

Education

Washington and Lee University, Lexington, VA

- Bachelor of Science | Accounting & Business Administration