

THANK YOU TO OUR VALUED
CLIENTS FOR MAKING

OUR FIRM
— #1 IN —
THE COMMONWEALTH OF
VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 11.1%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 10.7%
- #3 JLL - 4.5%
- #4 Divaris Real Estate - 3.6%
- #5 Harvey Lindsay CRE - 2.7%

VIRGINIA

#1

CHARLOTTESVILLE

15.8%

FREDERICKSBURG

20.0%

ROANOKE

9.0%

RICHMOND

14.7%

HAMPTON ROADS

9.4%

#1 IN ROANOKE - 9.0%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS | VIRGINIA - 7.6%
- #3 POE & CRONK - 7.5%
- #4 HALL ASSOCIATES - 6.9%
- #5 COLDWELL BANKER COMMERCIAL - 4.2%

#2 IN CHAROLTTESVILLE - 15.8%
CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS INTERNATIONAL | VIRGINIA - 17.9%
- #3 WOODARD PROPERTIES - 4.8%
- #4 DOWNER & ASSOCIATES - 3.3%
- #5 KW COMMERCIAL - 2.4%

#1 IN RICHMOND - 14.7%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 12.1%
- #3 JLL - 8.6%
- #4 PORTER REALTY - 6.3%
- #5 COMMONWEALTH COMMERCIAL PARTNERS - 4.4%

#1 IN FREDERICKSBURG - 20.0%
CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLDWELL BANKER COMMERCIAL - 8.4%
- #3 JLL - 6.7%
- #4 COLLIERS INTERNATIONAL | VIRGINIA - 6.5%
- #5 CBRE - 3.9%

#2 IN HAMPTON ROADS - 9.4%
CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS INTERNATIONAL | VIRGINIA - 15.5%
- #3 DIVARIS REAL ESTATE - 8.6%
- #4 HARVEY LINDSAY - 8.2%
- #5 S.L NUSBAUM - 5.5%