THANK YOU TO OUR VALUED CLIENTS FOR MAKING

# **OUR FIRM** THE COMMONWEALTH OF VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 11.1% CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 10.7% #2 #3 JLL - 4.5%

#4 Divaris Real Estate - 3.6%

Harvey Lindsay CRE - 2.7%

## **#1 IN ROANOKE - 9.0%**

CUSHMAN & WAKEFIELD | THALHIMER

- COLLIERS | VIRGINIA 7.6% #2 POE & CRONK - 7.5% #3
- HALL ASSOCIATES 6.9% #4
- COLDWELL BANKER COMMERCIAL 4.2% #5

#### **#2 IN CHAROLTTESVILLE - 15.8%** CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 17.9% #1 WOODARD PROPERTIES - 4.8% #3 DOWNER & ASSOCIATES - 3.3% #4

BGIN/A

KW COMMERCIAL - 2.4% #5

### #1 IN RICHMOND - 14.7% CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 12.1% #2

10.7%

4.5%

3.6%

2.7%

7.6%

7.5%

6.9%

4.2%



PORTER REALTY - 6.3% #4

COMMONWEALTH COMMERCIAL PARTNERS - 4.4% #5

## **#1 IN FREDERICKSBURG - 20.0%** CUSHMAN & WAKEFIELD | THALHIMER

CHARL

15.8

12.1%

8.6%

6.3%

4.4%

(17.9%)

4.8%

3.3%

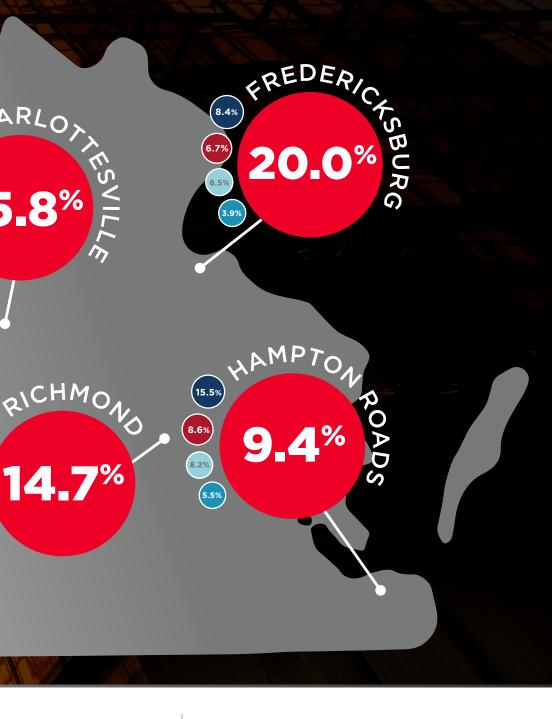
ROANO

9.0%



Source: CoStar Group, Inc. Landlord Rep Company Report, Q2 2023, Richmond, Hampton Roads, Fredericksburg, Roanoke/Lynchburg, Charlottesville Brokerage firms





**#2 IN HAMPTON ROADS - 9.4%** CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 15.5% #1 #3 DIVARIS REAL ESTATE - 8.6% HARVEY LINDSAY - 8.2% #4

S.L NUSBAUM - 5.5%

#5