

**Alicia Brown** First Vice President

11100 W. Broad Street | Glen Allen, VA 23060

Direct 804 697 3483

Fax 804 697 3479

alicia.brown@thalhimer.com | thalhimer.com

Work Experience

Alicia is a First Vice President in the Retail Department, specializing in both Landlord and Tenant representation. She specializes in Landlord representation for neighborhood retail centers, strip retail centers, free-standing buildings, land sales and restaurants. Alicia provides her Landlords with preleasing services for new and redevelopment projects as well as market knowledge for value-add properties. She also assists national and local retailers with their site selection and lease negotiations. Prior to joining Thalhimer in 2011, Alicia worked in the insurance industry for over ten years.

Clients Served

- American Family Care
- Papa John's
- Whitley's Peanut Factory
- The Joint
- CVS Pharmacy
- Fox's Pizza Den
- Massage Luxe
- Lady Jane's
- European Wax Centre
- Skechers
- Popeye's

Key Assignments | Leases & Sales

- Publix Supermarkets | 49,000 SF | Ground Lease
- Conn's Appliances | 40,000 SF | Lease
- Roses Express | 36,903 SF | Lease
- YouFit Health Clubs | 20,000 SF | Lease
- Allianz | 15,390 SF | Lease
- AT & T | 13 Retail Locations | Lease
- Popeye's | 3 Free Standing Units | Sale/Ground Lease
- 4101 Dominion Blvd | 2.46 acres | Sale
- 1903-1911 W Main Street | 1.32 acres | Sale
- Skechers | 2 Retail Locations | Lease
- American Family Care | 3 Retail Locations | Lease

References

- Pratt Street Capital | David Reischer | 500 E. Pratt Street, Suite 500, Baltimore MD 21202
- Armada Hoffer | Jana Svobodova | 222 Central Park Ave #2100, Virginia Beach, VA 23462
- The Peterson Companies | Kimli Cross | 12500 Fair Lakes Circle, Suite 400, Fairfax, VA 22033
- Weinstein Properties | Ivan Jecklin | 3951 Stillman Parkway | Glen Allen, VA 23060

Professional Affiliations & Community Service

- International Council of Shopping Centers | Member
- ICSC VA Next Generation
- Urban Land Institute (ULI) | Member

Education

- Virginia Commonwealth University | Bachelors of Science, 2005