

**DAVID CRAWFORD** Senior Vice President

11100 W. Broad Street | Glen Allen, VA 23060

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**Work Experience**

David Crawford is a Senior Vice President with Cushman & Wakefield | Thalhimer's Retail Services Group. With more than 22 years of experience in the commercial real estate industry, he specializes in retail site selection, as well as landlord and tenant representation.

Mr. Crawford has a very diverse background in retail leasing and development. Early in his career he worked on the sale of large commercial development tracts throughout the Mid-Atlantic region and also procured freestanding locations for CVS Pharmacy and their preferred developers. More recently he has been very focused on both tenant and landlord representation. He represented Publix with their entry into the Central Virginia market, helping to procure five (5) different locations for them and leasing properties which Publix has developed. He has also worked with First Watch to expand their presence in Central and Western Virginia, procuring eight (8) locations to date.

**Key Assignments | Leases & Sales**

- Publix Supermarkets | 5 locations
- Cosby Village | 90,000 SF neighborhood retail
- Cobb Theaters | 50,000 & 38,000 SF | Lease
- Bermuda Square | 150,000 SF Investment Sale
- First Watch | 8 Locations
- CVS/Pharmacy | 11 freestanding units | Sale/Lease
- Huguenot Village | 65,000 SF neighborhood retail
- Edens & Avant | 28.8 Acres | Sale
- AIG Baker | 50 Acres & 45 Acres | Sale
- Westchester Commons | 650,000 | Lease

**Key Clients**

- AIG Baker
- BB&T
- Berman Kappler
- Blackwood Development
- Cobb Theaters
- CVS/Pharmacy
- Edens
- First Watch
- Giant Food Stores, LLC
- Goodyear
- Greenberg Gibbons
- The Peterson Companies
- Principal Real Estate Investors
- Publix
- RIOCAN
- Salomon Real Estate Group
- Simpson Organization
- Village Bank

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**Professional Affiliations & Community Service**

- International Council of Shopping Centers (ICSC) | Member
- Greater Richmond Area Commercial Real Estate (GRACRE) | Member
- Licensed in the State of Virginia and North Carolina
- Chesterfield Business Council | Cabinet Member 2014 - 2019
- GRACRE Award Winner | Best Retail Sale, 2018; Best Retail Lease, 2017

**Education**

- University of Richmond | Bachelor of Science, Business Administration | 1993

**References**

- David Carr Leasing Manager | Publix Super Markets
- Matthew Mittenthal Vice President of Asset Management | Greenberg Gibbons
- Gail Battle Senior VP/Asset Management | The Simpson Organization