

**Norman Moon, Jr., CCIM, SIOR, CRE, FRICS** First Vice President

Coffee Crossing | 6000 Boonsboro Road, Suite A | Lynchburg, VA 24503

Direct 434 455 2302

Fax 434 239 4058

norman.moon@thalhimer.com | thalhimer.com

## Work Experience

Norman Moon has over thirty years' experience in commercial and industrial real estate as a broker, appraiser, consultant, property manager, and developer. He has been involved in almost all facets of the real estate business ranging from big box retail site selection to office and industrial tenant representation. Norman has completed a number of build-to-suit transactions both as a landlord and tenant representative. In the past fifteen years, he has been involved in the development or major retrofit of over multiple significant medical office properties. As a consultant he often advises attorneys, property owners, and governmental agencies on complex real estate issues regarding the acquisition, disposition, or valuation of real estate assets.

## Clients Served

- Central VA Family Physicians
- Home Depot
- NCR Corporation
- Nationwide Insurance
- Frito Lay
- R.W. Baird
- Cardiology Associates of Central VA
- Suntrust
- Aldi
- Lynchburg Nephrology Dialysis
- Owens Corning
- Verizon
- Bell Atlantic
- BB&T
- Central Virginia Orthopedics

## Key Assignments

- Wal Mart – Lynchburg, VA – 38 acres
- Suntrust – Rocky Mount YMCA -76,000 sq ft
- IKEA – Danville – 141,000 sq ft Industrial Lease
- Aldi – Lynchburg, VA – Long Term Ground Lease

## Professional Affiliations & Community Service

- CCIM – Certified Commercial Investment Member | 1993
- SIOR – Society of Industrial and Office Realtors | 1996
- Board of Equalization – City of Lynchburg
- CRE – Counselor of Real Estate | 2003
- FRICS – Fellow of the Royal Institute of Chartered Surveyors | 2007
- Certified General Real Estate Appraiser
- Past President VA CCIM Chapter

## Education

- James Madison University | BBA in Marketing | 1986
- The Appraisal Institute – Multiple Courses
- CCIM – Multiple Course and Seminars
- SIOR Courses