



Robert L. Phillips, Jr., SIOR First Vice President
Logistics & Industrial Services

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Professional Experience

Bobby Phillips joined Cushman & Wakefield | Thalhimer in 1997 after operating a small industrial real estate firm born out of over fourteen years with Lockwood Brothers, Inc., a Heavy Hauling, Crane & Rigging and Construction company in Hampton, Virginia. Bobby specializes in industrial properties and the representation of corporate and individual clients on facility and land acquisitions or dispositions throughout Hampton Roads and across Virginia. Bobby combines his extensive market knowledge from over thirty-six years of continuous industrial property and construction experience with a broad based industrial best-in-class platform to provide value-added expertise and service to his clients.

Key Assignments

- Ashley Capital | Industrial Purchase | 809,823 SF, 155 AC & Industrial Lease | Prince George County
- Skanska Civil USA | Industrial Waterfront Sale | 91 AC | Cape Charles
- Phillip Morris USA | Industrial Sale | 97,600 SF | Newport News
- General Electric Company | Industrial Sale | 755,000 SF, 54 Acres | Suffolk
- Nippon Express USA | Industrial Sale/Leaseback | 170,000 SF, 12 Acres | Newport News
- BP Solar International | Industrial Sales | 85,000 SF & 60,000 SF | Williamsburg
- FedEx Ground Packaging | Industrial Lease | 75,000 SF
- Wythe-Will Distributing | Industrial Lease (B-T-S) | 105,000 SF | Toano
- Georgia Pacific | Industrial Sale | 50,000 SF, 18 Acres | Suffolk
- Higgerson-Buchanan, Inc. | Industrial Waterfront Sale | 55 Acres | Chesapeake
- Ashley Capital | Industrial Investment Sale | 232,000 SF & Industrial Leases | 610,000 SF, 73,400 SF & 158,000 SF | Chesapeake & Suffolk

Education, Professional Affiliations & Community Service

- University of Virginia, B.A. - Economics
- Society of Industrial & Office Realtors (SIOR)
- Institute St. Onge, Certified Member | Cushman & Wakefield Global Supply Chain Practice (GSCS)
- Cushman & Wakefield Ports & Intermodal Practice; Logistics & Industrial Services
- Virginia Maritime Association, Member
- Old Dominion University Center for Real Estate & Economic Development, Past Advisory Board Member
- Virginia International Trade Alliance, Global Logistics Task Force Inaugural Member
- Peninsula Metropolitan YMCA, Board of Directors, Past Member
- YMCA Hampton Branch Board of Management, Past Chairman
- Alternatives, Inc., Board of Directors, Past Vice President
- Hampton Rotary, Past Member
- St. Andrew's Episcopal School, Board of Trustees