



Eric Robison Executive Vice President

11100 W. Broad Street | Glen Allen, VA 23060
Direct 804 697 3475
Fax 804 697 3479

Work Experience

Eric Robison focuses his efforts exclusively on the disposition of investment real estate, specializing in institutional grade office and industrial properties. Recent clients represented include RMR, Highwoods, Red Rock Development, and Brookfield.

Eric's team is the leading capital markets team in the region and has been involved in the most significant investment transactions in the market over the past few years. He has led transactions valued at over \$3 billion over his career, including a suburban office portfolio transaction totaling over \$80 million for Brookfield, a three building, \$61 million industrial portfolio for DSC Partners, and a \$42 million downtown office tower sale for Barings.

Prior to joining Thalhimer, Eric worked in Washington, D.C. as a senior consultant at Accenture, a leading global management consulting firm and as a manager of brand operations at Chelsea Property Group, now a Simon Company.

Representative Clients

- Adler Group
- Barings
- Berkadia Commercial Mortgage
- BH Properties
- Blackstone
- Bridge Investment Group
- Brookfield
- C-III Asset Management
- Childress Klein
- Cogent Group
- Cornerstone Real Estate Advisers
- CW Capital
- Dilweg
- DLC Management Corp
- Dominion Realty Partners
- Douglas Development
- DRA Advisors
- DSC Partners
- Edens
- Fernau LeBlanc
- Frontier Development
- GID Investments
- Hartford Insurance Group
- Hertz
- Highwoods Properties
- Lexington Realty Trust
- Liberty Property Trust
- Lingerfelt Companies
- LNR Property, LLC
- Marathon Development
- Markel | Eagle Partners
- Parkway Properties
- Parmenter
- PNC
- Red Rock Development
- Regency Centers
- Rosemont Realty
- Torchlight
- Tower Companies
- USAA
- Westdale Real Estate Investment
- Zurich Alternative Asset Management

Key Assignments

- Altria Trade Center | Industrial | 1,034,470 SF
- Villa Park Corporate Office Campus and Enterprise Data Center | 701,000 SF
- One & Two Commercial Place | Office | 618,330 SF
- Glen Forest Office Portfolio | Office | 578,000 SF
- Crossways Commerce Center | Industrial 525,000 SF
- Bank of America Center | Office | 508,340 SF
- Enterchange Portfolio | Industrial | 502,000 SF
- Parkway Office Portfolio | Office | 498,000 SF
- Byrd Center | Industrial | 475,000 SF
- SunTrust I & II | Office | 419,650 SF
- Westmark I & II | Office | 417,000 SF
- Hertz Office Portfolio | Office | 414,000 SF
- Hillphoenix Industrial Building | Industrial 375,000 SF
- Highwoods Portfolio | Office | 360,000 SF
- Deep Run 3 | Office | 355,500 SF
- Distribution Center at Meadowville | Industrial 353,000 SF
- Windsor Business Park | Office/Flex | 342,000 SF
- World Distribution Single Tenant | Industrial 320,000 SF
- Boulders I, II and III | Office | 289,000 SF
- ADP Building | Office | 289,000 SF
- Former Circuit City Corp. HQ | Office | 288,000 SF
- Richmond Plaza | Office | 269,097 SF
- Crescent Business Center | Shallow Bay Industrial 262,000 SF
- 3600 Centre | Office | 254,000 SF
- 500 E Main | Office | 230,000 SF
- Enterchange at Meadowville | Industrial | 228,108 SF
- East Shore I, II, III | Office | 223,000 SF
- Crossways I & II | Office | 214,000 SF
- Lansing Portfolio | Flex | 210,000 SF
- Reynolds Office Building | Office | 200,000 SF
- Main Street Tower | Office | 199,750 SF
- Greenbrier Towers | Office | 172,000 SF
- Westerre I + II | Office | 163,000 SF
- Former Allstate Building | Office | 166,000 SF
- Research Quad I & II | Office | 156,600 SF
- Colortree | Industrial | 142,993 SF
- Edgeworth Building | Office | 140,000 SF
- Rosemont Office Portfolio | Office | 133,482 SF
- Liberty Office Portfolio | Office | 132,444 SF
- Overlook I & II | Office | 126,000 SF
- Mutual Building | Office | 123,000 SF
- Lindab Sale Leaseback | Industrial | 106,805 SF
- Turning Basin | Office | 92,814 SF
- Glen Forest Building | Office | 81,208 SF
- Villa Park III | Office/Flex | 89,000 SF
- Dori Foods | Industrial | 87,000 SF
- Villa Park I | Office/Flex | 74,862 SF
- 4800 Cox Road | Office | 62,000 SF

Awards & Accolades

- 2011 President | Greater Richmond Association for Commercial Real Estate
- Board Member | Virginia Commonwealth University Real Estate Circle of Excellence
- Advisory Board Member | Virginia Tech Program in Real Estate
- Speaker | GRACRE Annual Commercial Market Review
- 2010 Virginia Office Transaction of the Year | Virginia Business Magazine
- 2011, 2014, 2016, 2017, 2018, 2019, 2021 Office Sale of the Year | Greater Richmond Association for Commercial Real Estate
- 2013, 2014, 2016 Industrial Sale of the Year | Greater Richmond Association for Commercial Real Estate
- 2013, 2015 Retail Sale of the Year | Greater Richmond Association for Commercial Real Estate
- 2023 CoStar Impact Award – Greenbrier Towers – Sale/Acquisition of the Year

Education

- Certified Commercial Investment Member (CCIM)
- Virginia Tech | The Pamplin School of Business | Dual Major in Management Information Systems and Marketing