

Peter S. Waldbauer First Vice President

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## **Work Experience**

Pete Waldbauer is an Associate Broker and First Vice President in Thalhimer's Richmond office. With more than 30 years of commercial real estate experience, Pete is an industry leader with extensive retail real estate experience, focusing primarily on landlord and tenant representation including site selection as well as representing buyers and sellers of land. Pete specializes in leasing major shopping centers for many national, regional, and local owners throughout the Richmond market. He has been instrumental in the pre-leasing of numerous retail development projects and providing exclusive site selection services for Walmart and Starbuck's.

Before joining Cushman & Wakefield | Thalhimer in 2003, Pete was Director of Commercial Real Estate for The Wilton Companies leading their leasing and development activities of a portfolio of over one million square feet consisting of thirteen shopping centers and ten light industrial complexes.

## **Clients Served (partial list)**

- Armada Hoffler
- Shopcore
- Ahold
- Foodlion
- Suntrust
- The Bogese Companies
- HH Hunt
- TerraForge Communities
- Virginia Family Dentistry
- CBL
- Starbuck's
- Walmart

### **Key Assignments**

- Southgate Square | Armada Hoffler
- The Shops River Forest | The Bogese Companies
- Dimmock Square | Armada Hoffler
- The Belvedere Shops | The Bogese Companies
- · West Broad Village | Shopcore
- Ahold Martin's Grocery Greater Richmond Disposition

### **Notable Site Selection Assignments**

## **WAL-MART**

- Zion Crossroads
- · Hancock Village
- Dublin, Virginia
- · Ruckersville, Virginia

#### SAM'S CLUB

- · White Oak Village
- · Danville, Virginia

#### **STARBUCKS**

- Parham/Staples Mill
- · North Park S.C.
- Gaskins & Mayland
- Bell Creek Commons
- Short Pump Town Center

#### SUNTRUST BANKS

- Westchester Commons Pad Site
- Rutland Commons Pad Site



# **Education**

- James Madison University | Bachelor of Business Administration
- The Collegiate School | Richmond, VA

# References

• Jason Sheridan, Wal-Mart Stores, Inc.	479 204 2502
Glenn Miller, Miller Group USA	804 782 7524
Josh Segal, Starbuck's Coffee	202 819 0726
Wesley Dodd, Armada Hoffler	757 376 8090
Glen Miller	804 647 1752