



Mac Wilson First Vice President

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Work Experience

Mac has been in the Richmond Commercial Real Estate profession for 15 years, all with Thalhimer. He focuses on Landlord Agency, specializing in creating real estate solutions and strategies for clients through the utilization of market knowledge coupled with today's cutting edge research technology. Mac's day to day responsibilities in representing Landlords include keeping an up to date pulse on tenant activity to ensure his listings receive 100% attention from the market. He also specializes in formulating creative strategies for marketing clients' assets. Mac ensures his listings get unparalleled attention and deal flow.

Mac is a native of Richmond and is knowledgeable in all of its submarkets.

Clients Served (Lease Transactions)

- SunTrust | 127,500 SF
- State of Virginia | 60,332 SF
- Affinion Loyalty Group, Inc. | 57,260 SF
- Stratford University | 52,020 SF
- ChemTreat | 49,548 SF
- Magellan Medicaid Administration, Inc. | 46,150 SF
- General Electric | 44,908 SF
- FEMA | 30,000 SF
- Independent Container Line | 29,000 SF
- YMCA | 27,247 SF

Clients Served (Sale Transactions)

- 1407 Cummings Drive | 273,000 SF
- 700 East Main Street | 181,790 SF
- Overlook I & II | 125,000 SF
- 4851 Lakebrook Drive | 70,000
- 4800 Cox Road | 63,000 SF
- Ten Parkway Plaza | 55,600 SF
- Waterford I | 53,439 SF
- 203 E. Cary Street | 41,194 SF
- 3000 & 3002 Chamberlayne Avenue | 40,000 SF
- 6010 N. Crestwood | 15,000 SF

Education, Memberships and Awards

- The Collegiate Schools – Class Agent
- University of Georgia, Terry College of Business, 2003

References

Client Name	Company Name	Address
T.J. Sevier	American Real Estate Partners	2350 Corporate Park Drive Suite 110 Herndon, VA 20171
Steven Koerner	ChildFund International	2821 Emerywood Parkway Richmond, VA 23294
Sassan Parandeh	Jewell Capital	4300 Wilson Boulevard, Suite 450 Arlington, VA 22203
Gail Porfilio	The Simpson Organization	112 S. Tryon Street, Suite 1700 Charlotte, North Carolina 28284