

For Immediate Release

Cushman & Wakefield | Thalhimer Welcomes Industry Veteran to the Richmond Office

RICHMOND, VIRGINIA, September 5, 2023 – Cushman & Wakefield | Thalhimer is pleased to announce that Brian Felton has joined the Richmond office as a first vice president, focusing on industrial sales and leasing.

Mr. Felton, a 24-year commercial real estate veteran, was most recently with Prologis for three years as a senior leasing manager, overseeing a 3.6 million square foot portfolio of industrial buildings in Richmond, Norfolk, and Fredericksburg. His responsibilities included lease negotiation, tenant retention, build-to-suit, speculative development and sales. Prior to Prologis, Mr. Felton was with Liberty Property Trust for 14 years in the same capacity. He has negotiated contracts/leases with companies such as Home Depot, Amazon, ABB, Iron Mountain, Crown Lift Trucks, and Tredegar, to name a few.

Mr. Felton is an East Carolina University graduate with a Bachelor of Arts (B.A.) in Physical Geography and a minor in Business Administration and Management.

Eric Robison, Executive Vice President, comments “We are pleased to have Brian join our team. His wealth of experience both in the Richmond market and working with institutional industrial owners will benefit our clients.” Graham Stoneburner, Senior Vice President, Industrial Services Group, comments “Brian is an extremely well-respected industry veteran whose experience on both the ownership and agency sides of the business will be invaluable to his clients and our team. We are thrilled to welcome Brian to the Thalhimer team.”

About Cushman & Wakefield | Thalhimer

Thalhimer was founded in 1913 and currently has offices in Richmond, Newport News, Virginia Beach, Fredericksburg, Roanoke, Charlottesville, and Lynchburg, Virginia. The company has nearly 100 broker professionals and employs nearly 425 associates. Thalhimer represents, on behalf of its clients, a property portfolio of nearly 55 million leasable square feet, and management of nearly 30 million square feet of commercial property, and over 9,000 multifamily units. In 2022, Thalhimer completed over 1,900 transactions with a transactional volume of more than \$2.3 billion. Thalhimer is the region’s leading provider of comprehensive commercial real estate services. The firm offers comprehensive commercial real estate services including corporate services, investment sales, tenant representation, project management, asset management, and the sale and leasing of office, industrial and retail properties. To learn more, visit www.thalhimer.com.

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About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global commercial real estate services firm for property owners and occupiers with approximately 52,000 employees in approximately 400 offices and 60 countries. In 2022, the firm reported revenue of \$10.1 billion across its core services of property, facilities and project management, leasing, capital markets, and valuation and other services. It also receives numerous industry and business accolades for its award-winning culture and commitment to Diversity, Equity and Inclusion (DEI), Environmental, Social and Governance (ESG) and more. For additional information, visit www.cushmanwakefield.com.

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