



CUSHMAN &
WAKEFIELD

THALHIMER

THANK YOU TO OUR VALUED
CLIENTS FOR MAKING

OUR FIRM — #1 IN — THE COMMONWEALTH OF VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 11.2%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 10.6%
- #3 JLL - 5.1%
- #4 Divaris Real Estate - 3.6%
- #5 Harvey Lindsay CRE - 2.7%

VIRGINIA

#1

2.7%

3.6%

5.1%

10.6%

7.7%

7.6%

7.0%

4.2%

ROANOKE

9.0%

16.9%
4.8%
3.2%
2.4%

CHARLOTTESVILLE

16.7%

12.1%
10.1%
6.3%
4.3%

RICHMOND

14.3%

8.2%
6.9%
4.8%
4.0%

FREDERICKSBURG

20.4%

15.5%
8.5%
8.0%
5.6%

HAMPTON ROADS

9.5%

#1 IN ROANOKE - 9.0%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 POE & CRONK - 7.7%
- #3 COLLIERS | VIRGINIA - 7.6%
- #4 HALL ASSOCIATES - 7.0%
- #5 COLDWELL BANKER COMMERCIAL - 4.2%

#2 IN CHARLOTTESVILLE - 16.7%

CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS INTERNATIONAL | VIRGINIA - 16.9%
- #3 WOODARD PROPERTIES - 4.8%
- #4 DOWNER & ASSOCIATES - 3.2%
- #5 KW COMMERCIAL - 2.4%

#1 IN RICHMOND - 14.3%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLLIERS INTERNATIONAL | VIRGINIA - 12.1%
- #3 JLL - 10.1%
- #4 PORTER REALTY COMPANY - 6.3%
- #5 COMMONWEALTH COMMERCIAL PARTNERS - 4.3%

#1 IN FREDERICKSBURG - 20.4%

CUSHMAN & WAKEFIELD | THALHIMER

- #2 COLDWELL BANKER COMMERCIAL - 8.2%
- #3 JLL - 6.9%
- #4 COLLIERS INTERNATIONAL | VIRGINIA - 4.8%
- #5 CBRE - 4.0%

#2 IN HAMPTON ROADS - 9.5%

CUSHMAN & WAKEFIELD | THALHIMER

- #1 COLLIERS INTERNATIONAL | VIRGINIA - 15.5%
- #3 DIVARIS REAL ESTATE - 8.5%
- #4 HARVEY LINDSAY - 8.0%
- #5 S.L. NUSBAUM - 5.6%