



Robert M. Thornton, CCIM, CRE, SIOR Senior Vice President

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Work Experience

Bob has over 40 years of experience specializing in retail, industrial and investment brokerage, tenant and buyer representation and multiple site land acquisitions and dispositions. He has been actively involved in all phases and disciplines of commercial real estate brokerage and development since 1972 in both the Richmond and Hampton Roads, Virginia markets. Bob regularly represents regional and national clients on multiple site acquisition and disposition assignments. Between 1993 and 1998, Bob assisted a Richmond based assisted living company in procuring 17 sites for development throughout the Southeast. Since 1998, he has been working with Wawa to acquire retail locations in South Hampton Roads and to date has assisted in securing more than 20 locations. Currently, he is working with hotel, multi-family and single-family developers to locate parcels for development.

Brokerage Clients

- McDonald's Corporation, Norfolk, VA
- Manorhouse Retirement Centers, Richmond, VA
- Western Branch Community Church, Chesapeake, VA
- Autumn Care, Rocky Mount, NC
- Health South, Birmingham, AL
- City National Bank, Charleston, WV
- Olympia Development, Virginia Beach, VA
- SMITH-PACKET, Roanoke, VA
- Pep Boys, Manny Moe & Jack, Philadelphia, PA
- Kampgrounds of America (KOA)
- SKANSKA USA
- O'Reilly Auto Parts
- Boddie-Noell, Rocky Mount, NC
- R.K. Chevrolet, Virginia Beach, VA
- Reynolds Metals Development Co., Richmond, VA
- Bank of America, Charlotte, NC
- Fulton Bank, Virginia Beach, VA
- Carmax, Richmond, VA
- Wawa Inc., Philadelphia, PA
- Wells Fargo Bank, Charlotte, NC
- Liberty Property Trust, Philadelphia, PA
- The Franklin-Johnson Group, Virginia Beach, VA
- 7-Eleven
- NV Ryan Homes

Consulting Clients

- Dominion Resources, Richmond, VA
- Eastern Virginia Medical School, Norfolk, VA
- Episcopal Diocese of Southern VA, Norfolk, VA
- Olympia Development Corporation, Virginia Beach, VA
- Colonial Williamsburg Foundation, Williamsburg, VA
- City National Bank, Charleston, WV
- F. Wayne McLeskey, Virginia Beach, VA
- City of Chesapeake, VA
- City of Virginia Beach, VA
- Virginia Department of Transportation

Education, Memberships and Awards

- Virginia Commonwealth University, Richmond, VA
Business Administration/Accounting, 1968
- U.S. Army War College, Carlisle Barracks, PA
- MIT, Boston, post Graduate course in Negotiation
- University of Richmond, Post graduate courses in Real Estate Appraisal
- Licensed real estate broker in the Commonwealth of Virginia and State of North Carolina
- Counselors of Real Estate (CRE) designee, 1992
- Society of Industrial and Office Realtors (SIOR) designee, 1985
- Certified Commercial & Investment Member (CCIM) designee, 1980
- Member, Virginia Commonwealth University, Real Estate Circle of Excellence
- Currently serve on the Virginia Beach Planning Commission
- Former Member – Virginia Beach Wetlands Board
- Board Member, Friends for African Development
- Former Member – City National Bank, Charleston, WV, Regional Advisory Board
- Member, Missions Committee, Trinity Church, Virginia Beach, VA
- ODU Real Estate Dept. Advisory Board, Norfolk, VA
- Virginia Army National Guard, Lieutenant Colonel (Retired)