

**Alex T. Wotring** Senior Vice President

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Work Experience

Alex is a member of the Retail Services Group at Cushman & Wakefield | Thalhimer and specializes in both tenant and landlord representation. One of his principal areas of focus and expertise is tenant site selection across Virginia for strategic site development. While at Thalhimer, he has represented a wide spectrum of clients that range from Fortune 500 corporations to small local operators with one or two properties. As a previous multi-unit franchisee, Alex has insight and experience in retail operations and business development that are beneficial to his clients. Alex is dedicated to maximizing value for his clients by combining first-class service and market knowledge to deliver the right real estate solutions.

Clients Served

- Wawa
- Raising Cane's
- Floor & Decor
- Wendy's
- Valvoline Instant Oil Change
- Bon Secours Mercy Health
- Dogtopia
- Sport Clips
- BetterMed Urgent Care
- Burke & Herbert Bank
- Club Champion Golf
- H&R Block

Key Assignments

- Westchester Commons
- Bridgewood Commons
- Shoppes at Westgate
- Bermuda Crossroads
- The Shoppes at Staples Mill and Glenside
- Staples Mill Shopping Center

Professional Affiliations & Community Service

- Greater Richmond Association for Commercial Real Estate | Member
- The First Tee of Greater Richmond Leadership Advisory Board
- International Council of Shopping Centers | Member

Awards & Recognition

- 2016 Portfolio Solutions Center Vendor Awards | Outstanding Customer Service
- 2017 Costar Power Broker | Retail Leasing Transactions
- 2108 Gracre Award | Best Retail Lease Large Scale

Education

- University of Richmond | BA