

THANK YOU TO OUR VALUED  
CLIENTS FOR MAKING

OUR FIRM  
— #1 IN —  
THE COMMONWEALTH OF  
VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 11.3%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 10.2%
- #3  JLL - 5.2%
- #4  Divaris Real Estate - 3.6%
- #5  Harvey Lindsay CRE - 2.8%

VIRGINIA

#1

2.7%

3.6%

5.1%

10.6%

7.8%

7.7%

6.9%

4.3%

ROANOKE

9.1%

17.8%  
4.0%  
3.0%  
2.5%

CHARLOTTESVILLE

16.2%

10.8%  
10.1%  
6.6%  
4.6%

RICHMOND

14.3%

8.4%  
7.0%  
5.2%  
5.1%

FREDERICKSBURG

21.0%

15.4%

8.3%





8.1%

5.5%


HAMPTON ROADS

10.1%

#1 IN ROANOKE - 9.1%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  POE & CRONK - 7.8%
- #3  COLLIERS | VIRGINIA - 7.7%
- #4  HALL ASSOCIATES - 6.9%
- #5  COLDWELL BANKER COMMERCIAL - 4.3%





#2 IN CHAROLTTESVILLE - 16.2%  
CUSHMAN & WAKEFIELD | THALHIMER

- #1  COLLIERS INTERNATIONAL | VIRGINIA - 17.8%
- #3  WOODARD PROPERTIES - 4.0%
- #4  DOWNER & ASSOCIATES - 3.0%
- #5  KW COMMERCIAL - 2.5%





#1 IN RICHMOND - 14.3%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLLIERS INTERNATIONAL | VIRGINIA - 10.8%
- #3  JLL - 10.1%
- #4  PORTER REALTY COMPANY - 6.6%
- #5  COMMONWEALTH COMMERCIAL PARTNERS - 4.6%

#1 IN FREDERICKSBURG - 21.0%  
CUSHMAN & WAKEFIELD | THALHIMER

- #2  COLDWELL BANKER COMMERCIAL - 8.4%
- #3  JLL - 7.0%
- #4  COLLIERS INTERNATIONAL | VIRGINIA - 5.2%
- #5  JOHNSON REALTY ADVISORS - 5.1%

#2 IN HAMPTON ROADS - 10.1%  
CUSHMAN & WAKEFIELD | THALHIMER

- #1  COLLIERS INTERNATIONAL | VIRGINIA - 15.4%
- #3  DIVARIS REAL ESTATE - 8.3%
- #4  HARVEY LINDSAY - 8.1%
- #5  S.L. NUSBAUM - 5.5%