THANK YOU TO OUR VALUED CLIENTS FOR MAKING

OUR FIRM THE COMMONWEALTH OF VIRGINIA

AS RANKED BY COSTAR!

#1 IN VIRGINIA - 11.3% CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 10.2% #2 #3 JLL - 5.2%

#4 🥏 Divaris Real Estate - 3.6%

Harvey Lindsay CRE - 2.8%

#1 IN ROANOKE - 9.1%

CUSHMAN & WAKEFIELD | THALHIMER

POE & CRONK - 7.8% #2 COLLIERS | VIRGINIA - 7.7% #3

HALL ASSOCIATES - 6.9% #4

COLDWELL BANKER COMMERCIAL - 4.3% #5

#2 IN CHAROLTTESVILLE - 16.2% CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 17.8% #1 WOODARD PROPERTIES - 4.0% #3

BGIN/A

DOWNER & ASSOCIATES - 3.0% #4

KW COMMERCIAL - 2.5% #5

#1 IN RICHMOND - 14.3% CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 10.8% #2

10.6%

5.1%

3.6%

2.7%

7.8%

7.7%

6.9%

4.3%

#3 JLL - 10.1%

PORTER REALTY COMPANY - 6.6% #4 #5

COMMONWEALTH COMMERCIAL PARTNERS - 4.6%

#1 IN FREDERICKSBURG - 21.0% CUSHMAN & WAKEFIELD | THALHIMER

CHARL

6.2

10.8%

10.1%

6.6%

4.6%

(17.8%)

4.0%

3.0%

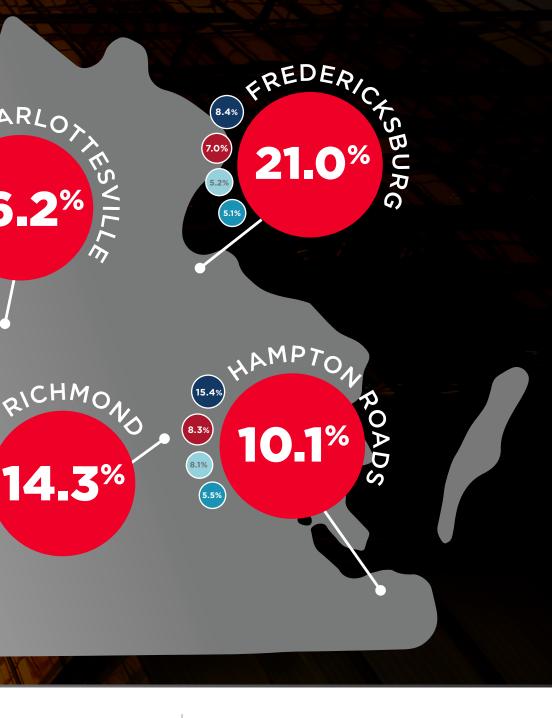
ROANO

9.1%



Source: CoStar Group, Inc. Landlord Rep Company Report, Q4 2023 QTD, Richmond, Hampton Roads, Fredericksburg, Roanoke/Lynchburg, Charlottesville Brokerage





#2 IN HAMPTON ROADS - 10.1% CUSHMAN & WAKEFIELD | THALHIMER COLLIERS INTERNATIONAL | VIRGINIA - 15.4% #1 #3 DIVARIS REAL ESTATE - 8.3% HARVEY LINDSAY - 8.1% #4 #5 S.L NUSBAUM - 5.5%