

**Wick Smith** Senior Vice President

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Work Experience

Wick comes from a strong retail sales background and specializes in retail landlord representation. He works with national and local retailers in regional shopping centers, restaurants, free-standing buildings and strip centers. Wick is experienced in lease negotiations and land sales for both retail and multi-family use.

Clients Served

- Kempsville Crossing | Walmart Neighborhood Market anchored center
- Dominion Plaza | Farm Fresh anchored center
- General Booth Plaza | 71,639 SF Farm Fresh anchored center
- Elmhurst Square Shopping Center | 66,250 SF shopping center
- Holland Plaza | 70,000 SF shopping center
- Oak Ridge Shopping Center | 38,700 shopping center
- Brooks Crossing | 86,670 SF of new construction shopping center
- Mallory Commons | 22,712 SF of office and retail
- Shady Banks Shopping Center | 56,634 SF shopping center
- Turnberry Crossing | 53,775 SF shopping center
- Marketplace at Tech Center | Newport News premier grocery anchored development
- Newtown Shopping Center | 253,000 SF mixed use lifestyle center in Williamsburg

Professional Affiliations & Community Service

- International Council of Shopping Centers | Member
- Downtown Norfolk Council | Member
- Virginia Real Estate Board | Licensed Salesperson
- Hampton Roads Association of Commercial Real Estate | Local Affairs Committee

Education

- Old Dominion University, Norfolk, VA | Interdisciplinary Studies & Marketing